

EXPECT MORE

# Port Services



We are your one-stop, global services partner powered by deep equipment expertise.

Our range of services starts with equipment maintenance and increases alongside your terminal's evolution.

We are adaptable, sustainable and digital.  
We are Port Services.

**KONECRANES®**

# ADAPTABLE PORT SERVICES

## **Growth re-imagined.**

Stable growth is achieved through small, incremental changes that improve strength, efficiency and productivity.

Terminals and ports evolve, and we are the only company that offers service modules that work together as an adaptive system that enables business-wide growth.

For example, we develop our equipment retrofits not only to bring new life to our own equipment, but to deliver Konecranes quality to other brands as well.

When it comes to automation, we have one motto: At your speed, as you need.

Our smart automation retrofits can be stacked individually. This means that your existing fleet can transform into a 100% remote and semi-automated system, at your own pace.

A smart, adaptive operation requires lean equipment maintenance programs. By selecting one of our “off-the-shelf” Lifecycle programs you know what outcomes you are buying before-hand, and what it will cost. A simple solution to on-going fleet maintenance that takes the guess work out of your maintenance budget.

**Expect the sky to become the limit.**

## **PORTFOLIO**

- **Modular Service Programs**
- **Modular Automation Retrofits**
- **AnyBrand Safety Retrofits**
- **AnyBrand Spare Parts**
- **AnyBrand Modernizations**

# SUSTAINABLE PORT SERVICES

## What if your terminal was a nicer place to be?

The future of global growth is sustainable. Not only is the world looking at what and how it consumes, but industry is being asked hard questions about sustainability.

Konecranes has spent many years developing in-house Ecolifting™ technology that can be retrofitted to existing Konecranes equipment, as well as other crane brands.

Converting your yard and quayside to hybrid, electric or battery power has an immediate impact on air quality and noise pollution; making a meaningful difference to your community and your team.

Sustainability adds up to more than emissions and noise management, however.

Doing more with what you have is a mantra of sustainable practice. Our services such as crane modernization and computer and PLC upgrades make it possible for ports to go further and longer with older equipment.

We extend the lifetime of your existing equipment at a fraction of the environmental, financial and operational cost.

**Expect brownfields to become green.**

## PORTFOLIO

- **Ecolifting™ Retrofits**
  - Hybrid Power
  - Fuel Saver
  - Busbar
  - Cable Reel
  - Full Battery
- **Automation Retrofits**
- **Crane Modification**
- **DCSR Upgrades**
- **CMS Upgrades**

# DIGITAL PORT SERVICES

**Expect advanced services, empowered by OEM-grade digital tools, to get more out of your equipment.**

Your equipment data is powerful. It promises insight into a game-changing world of operational, financial and equipment condition metrics.

Excellent sensor hardware is readily available these days. The experience to interpret the data is more scarce.

Partnering with a pioneer of smart, automated equipment and a verifiable leader in IoT, means your equipment data works harder.

Our growing portfolio of advanced services range from simple inspection applications that will revolutionize your safety and maintenance

checks, to remote service and monitoring systems that digitally place an equipment expert at your site 24/7.

Good data combined with OEM knowledge drives the success of our predictive maintenance and condition-based service modules.

Advanced Maintenance Management Services (AMMS) is our enterprise-grade, scalable software + expertise solution that manages all your equipment maintenance planning and data in one place.


It is now possible to improve equipment availability with the click of a button.

**Expect data to become insight.**

## PORTFOLIO

- **Remote Support**
- **Service Level Agreement**
- **Remote Technical Training**
- **Predictive Services**
- **CheckApp**
- **Spare Parts Store**
- **TRUCONNECT Equipment Insights**
- **Advanced Maintenance Management Services (AMMS)**

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