

A photograph of industrial machinery, likely a roller or part of a crane system, featuring a large cylindrical roller with a textured surface. The machinery is mounted on a yellow frame. The background shows other industrial components and a white control cabinet.

Q1 2011 INTERIM REPORT

April 28, 2011

Pekka Lundmark, President and CEO

Teo Ottola, CFO

HIGHLIGHTS OF Q1/11

- **Positives**

- Key macroeconomic indicators positive
- Continued strong order growth both in Service and Equipment
- Order growth in all regions within both business areas
- Several large port crane orders

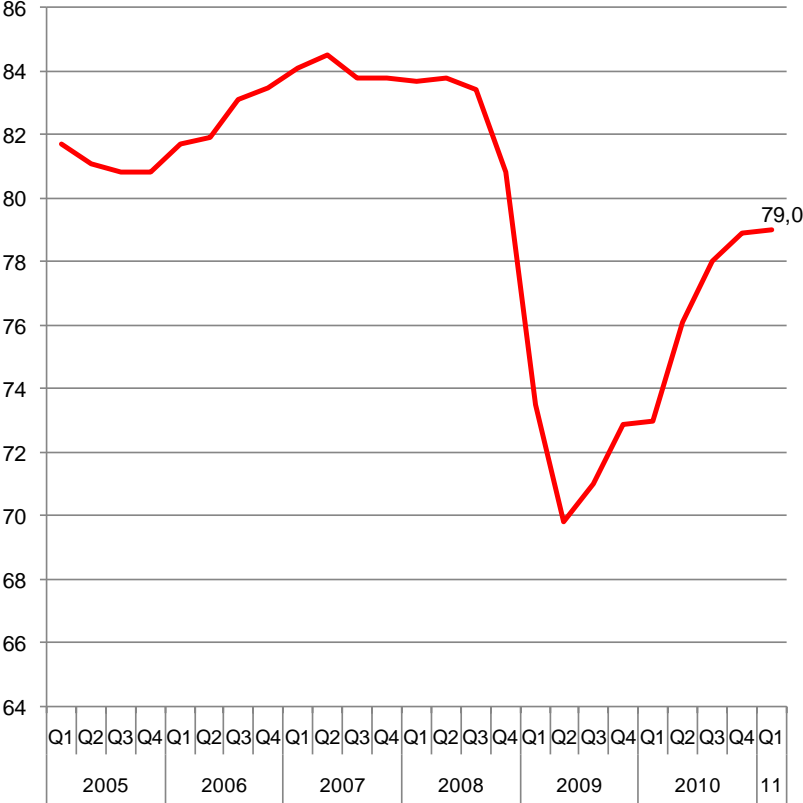
- **Negatives**

- Operating profit growth held back by:
 - Increased technology and IT development
 - Less favorable sales mix

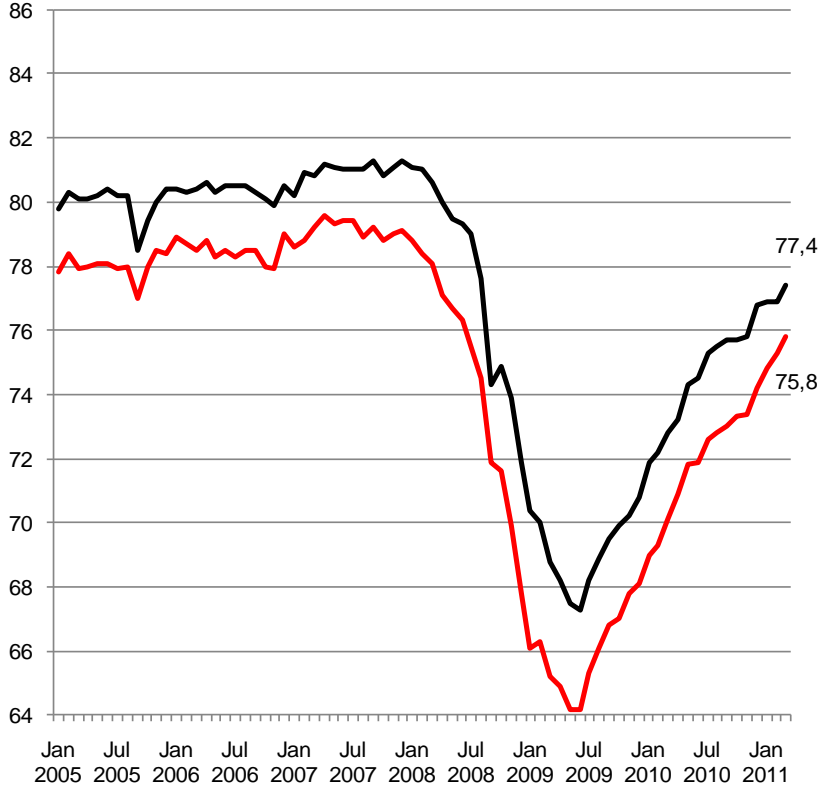
Q1 ORDERS RECEIVED Y/Y	EMEA	AME	APAC
SERVICE			
EQUIPMENT			

CAPACITY UTILIZATION: EU27 AND USA

Capacity utilisation of manufacturing in EU



Capacity utilisation in the USA

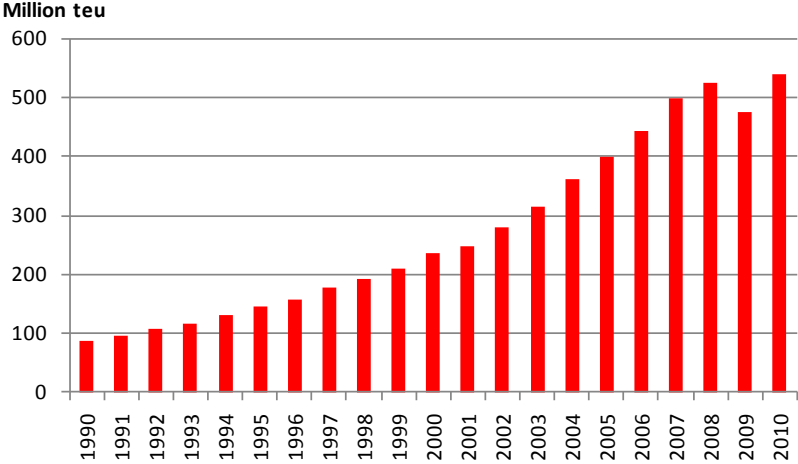


SOURCES: Eurostat (latest data point Q1/11), Federal Reserve Bank of St. Louis (March 2011)

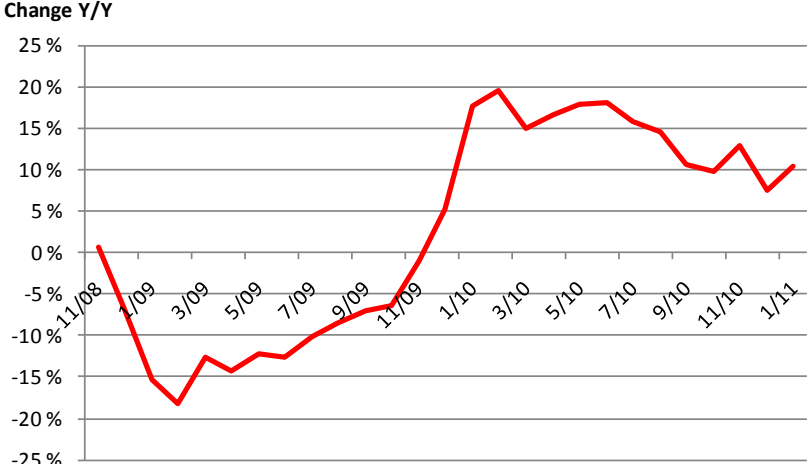
— Total industry — Manufacturing

CONTAINER TRAFFIC

Annual container handling volume



Monthly container handling volume



SOURCES: Drewry Container Annual 2009/2010, Drewry Freight Shipper Insight (latest data point January 2011)

MARKET OUTLOOK AND FINANCIAL GUIDANCE AS OF APRIL 28, 2011




Market outlook

- The demand for maintenance services is expected to be above last year's level due to higher capacity utilization within customer industries.
- Also, the demand for new equipment is expected to grow compared to last year. However, due to the timing of large port crane projects, the quarterly Equipment order intake may fluctuate significantly.

Financial guidance

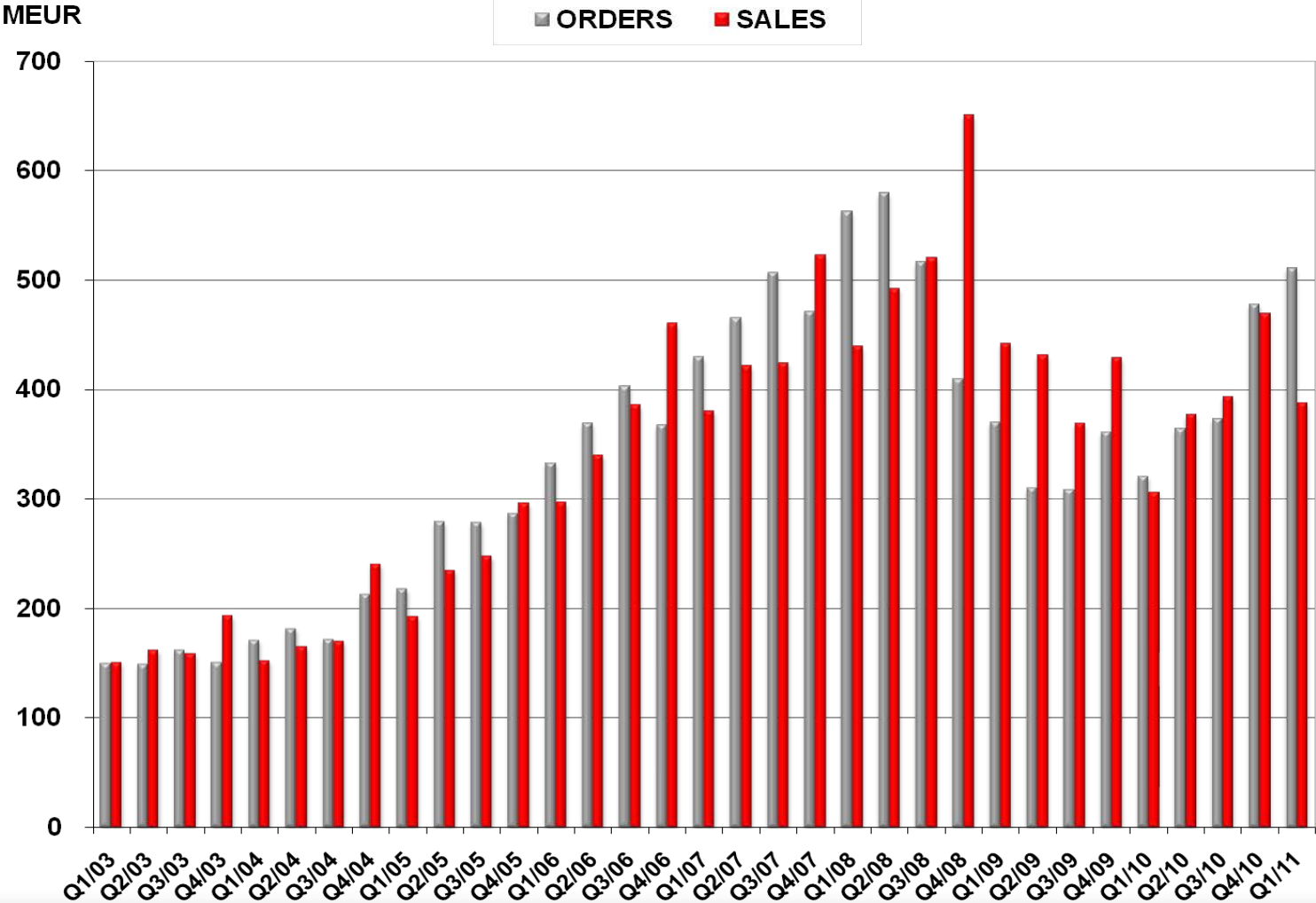
- We forecast year 2011 sales and operating profit to be higher than in 2010.
- The increased technology and IT development will add approximately EUR 20 million to our cost base from 2011 while the benefits will follow from 2012 onwards.

ACQUISITIONS IN Q1/11

- Koman Gruas – Crane and service company in Chile  **KOMAN GRUAS**
LIMITADA
- WMI Cranes – One of the leading manufacturers of heavy-duty cranes in India  **WMI Cranes Ltd**
HEAVY LIFTING EQUIPMENT
- Zeiss Staplerservice – Operations of lift truck service company in Austria  **ZEISS STAPLERSERVICE**
- Capex on acquisitions EUR 62.8 million in Q1/11
- Acquisitive impact approximately 3% on orders and 4% on sales in Q1/11

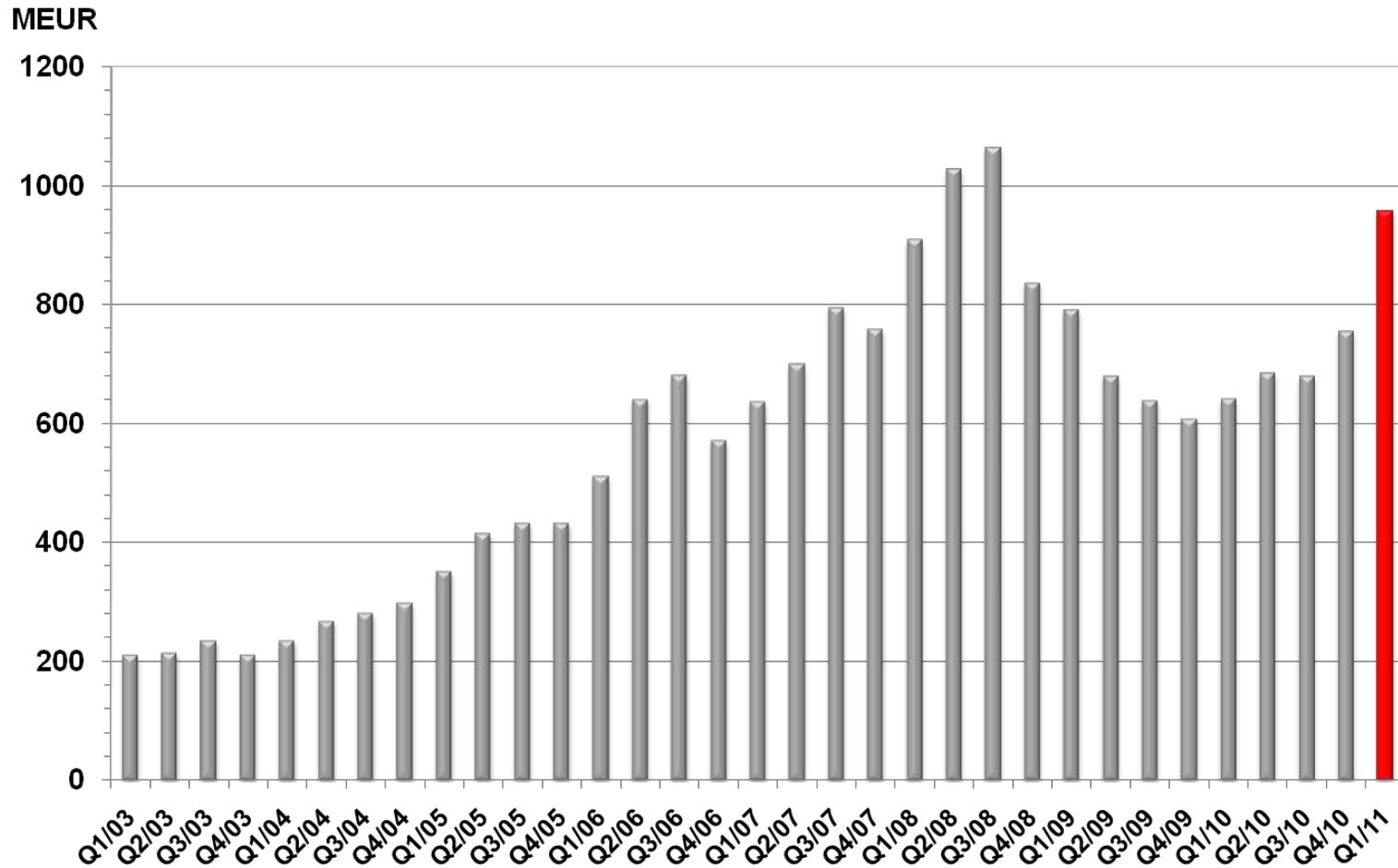
GROUP ORDERS AND NET SALES

Q1 Orders: 510.9 (320.6) MEUR, +59.4% | Net sales: 387.8 (306.3) MEUR, +26.6%

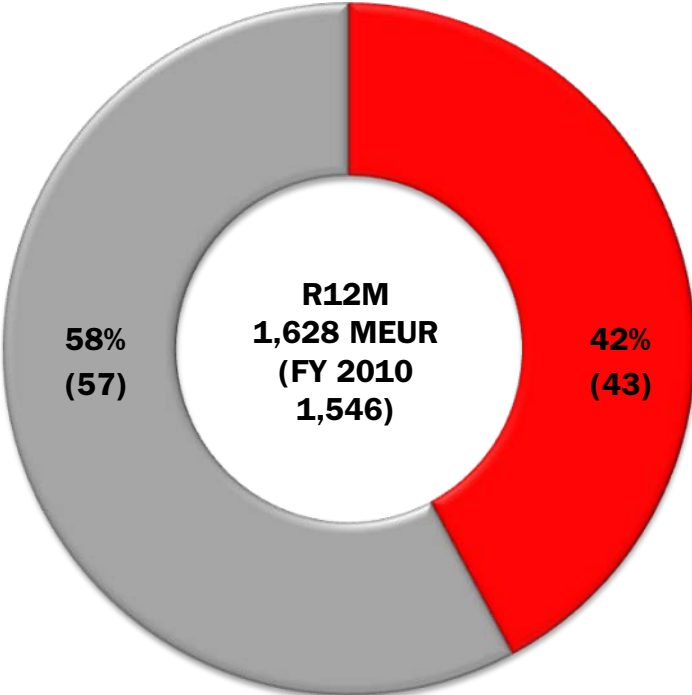


GROUP ORDER BOOK

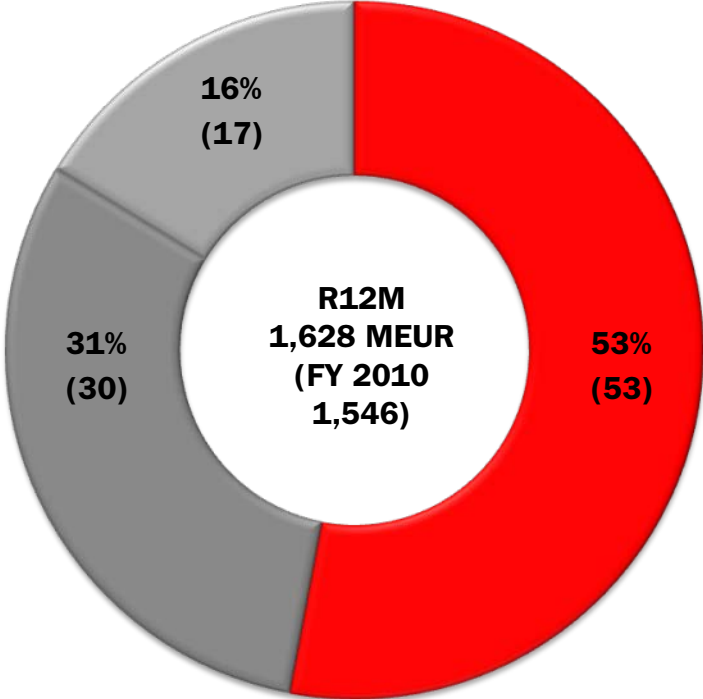
Q1 Order book: **956.6 (641.3) MEUR, +49.2%**



SALES SPLIT BY BUSINESS AREA & REGION (R12M)



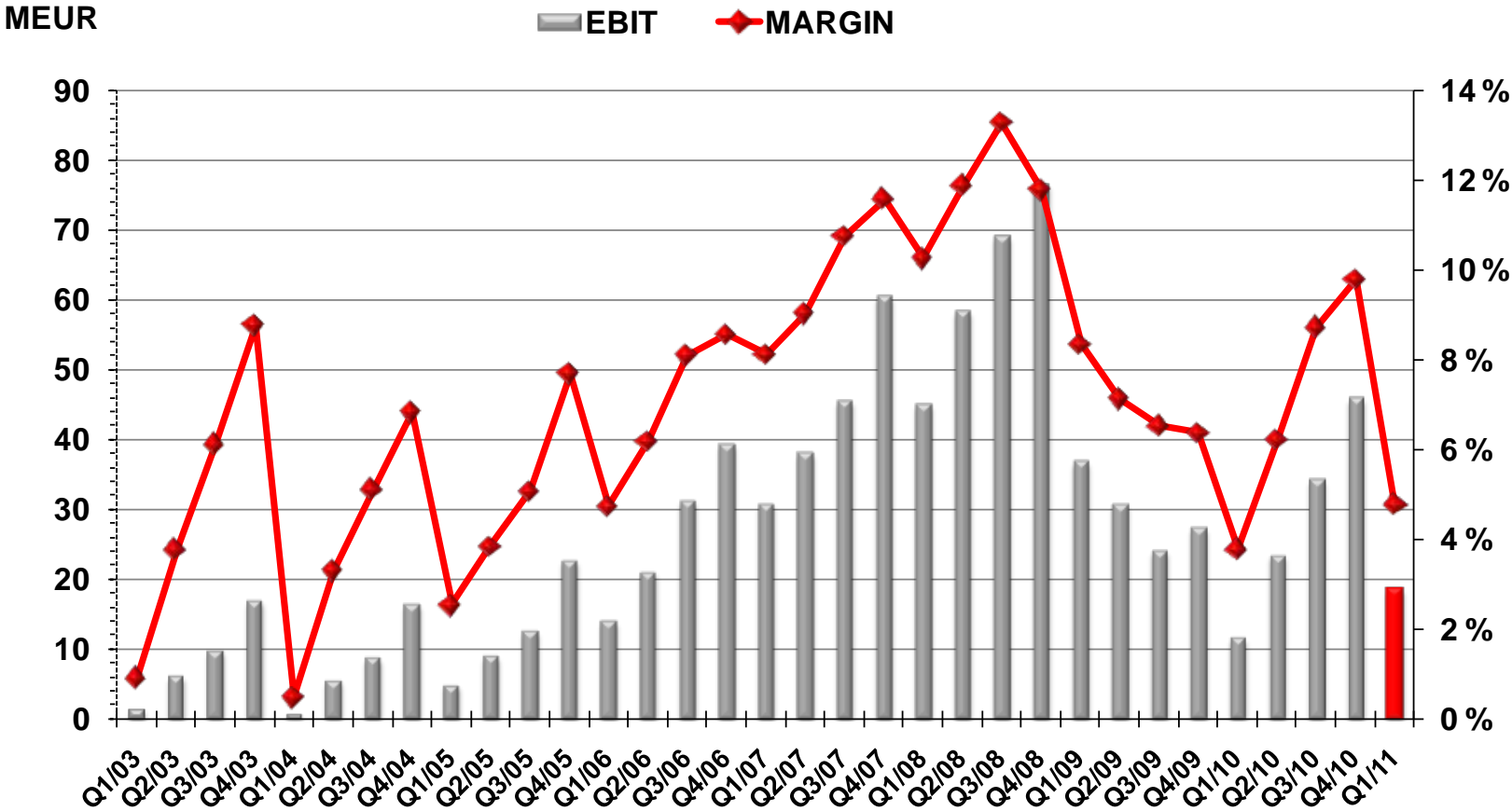
■ SERVICE ■ EQUIPMENT



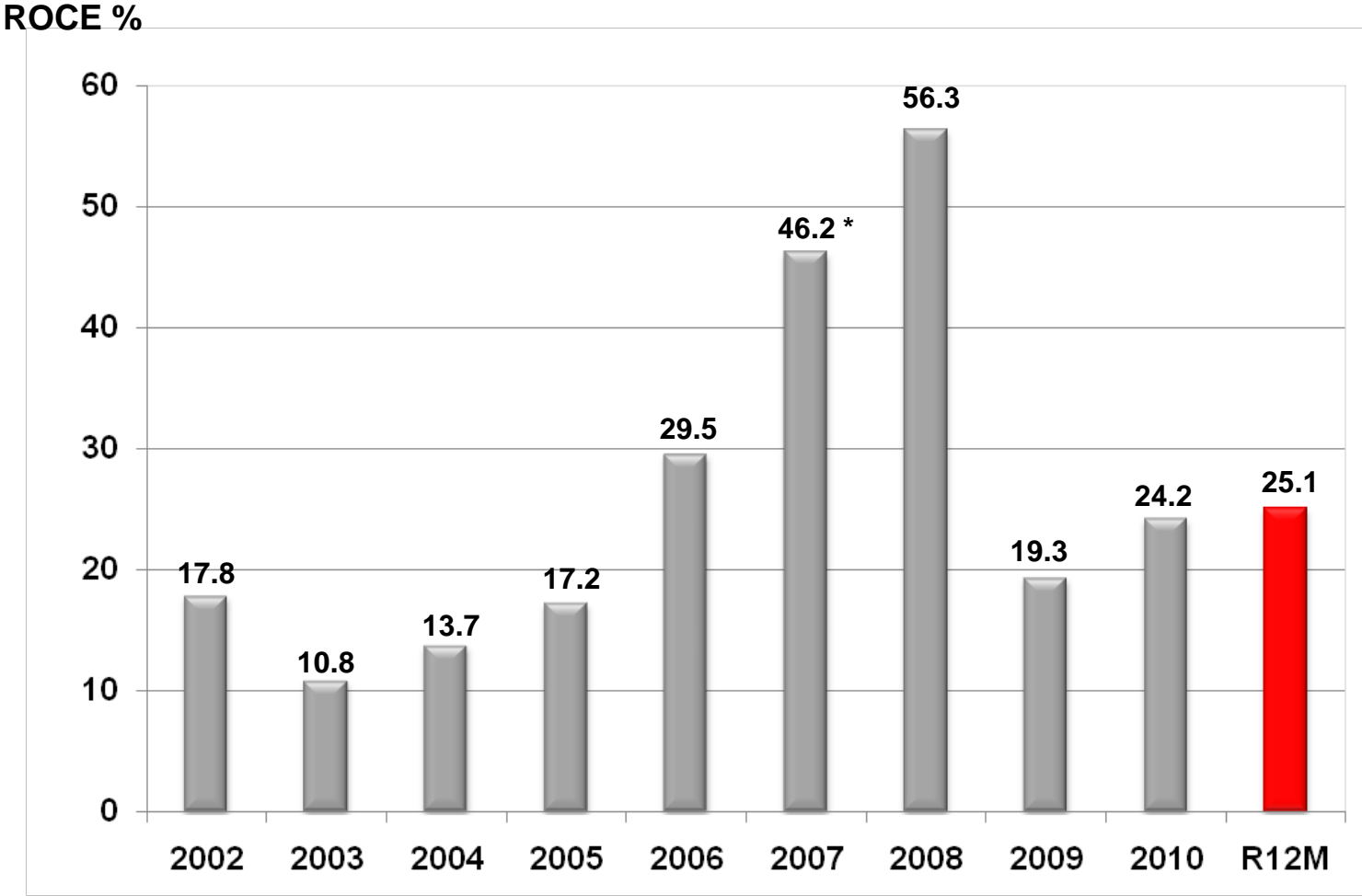
■ EMEA ■ AME ■ APAC

GROUP EBIT & MARGIN

Q1 EBIT: 18.5 (11.6) MEUR, +60.0% | MARGIN: 4.8% (3.8%)



RETURN ON CAPITAL EMPLOYED



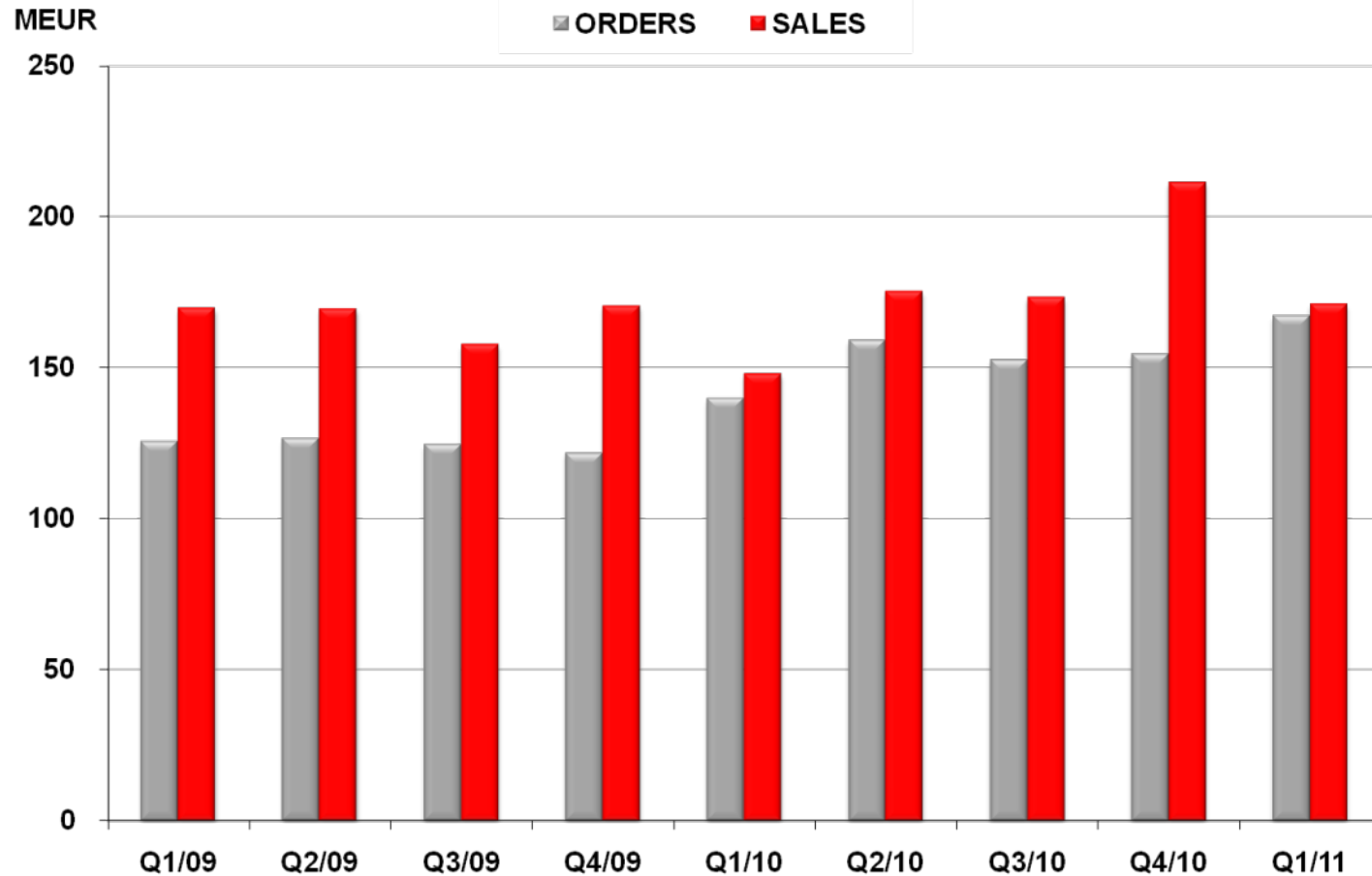
*) The 2007 ROCE including capital gain was 50.4%

SERVICE



SERVICE ORDERS AND NET SALES

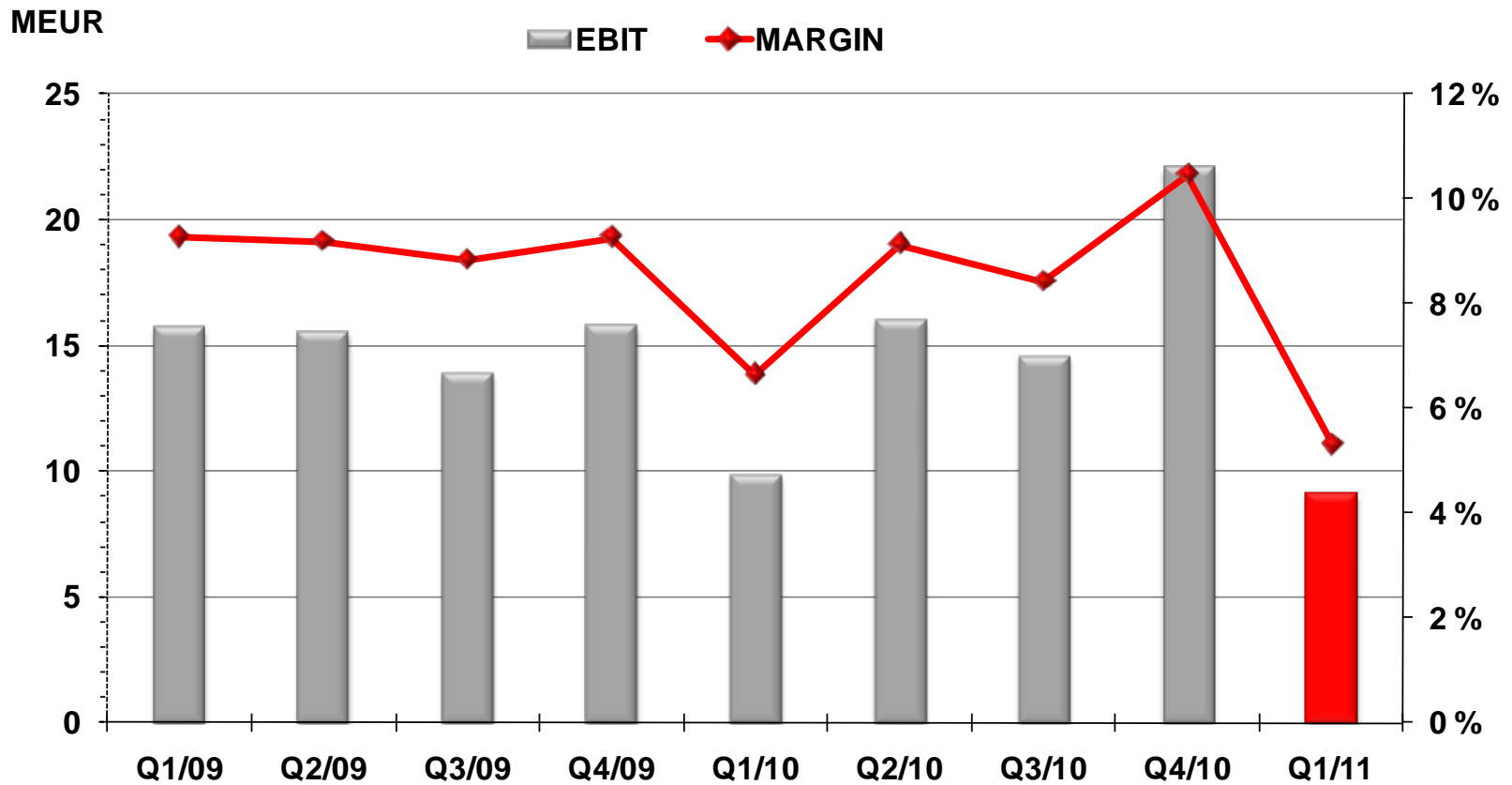
Q1 Orders: 167.2 (139.8) MEUR +19.6% | Sales: 170.9 (148.0) MEUR +15.5%



- New orders grew in all regions and business units
- Orders in Modernization were the strongest to grow on sequential basis

SERVICE EBIT & MARGIN

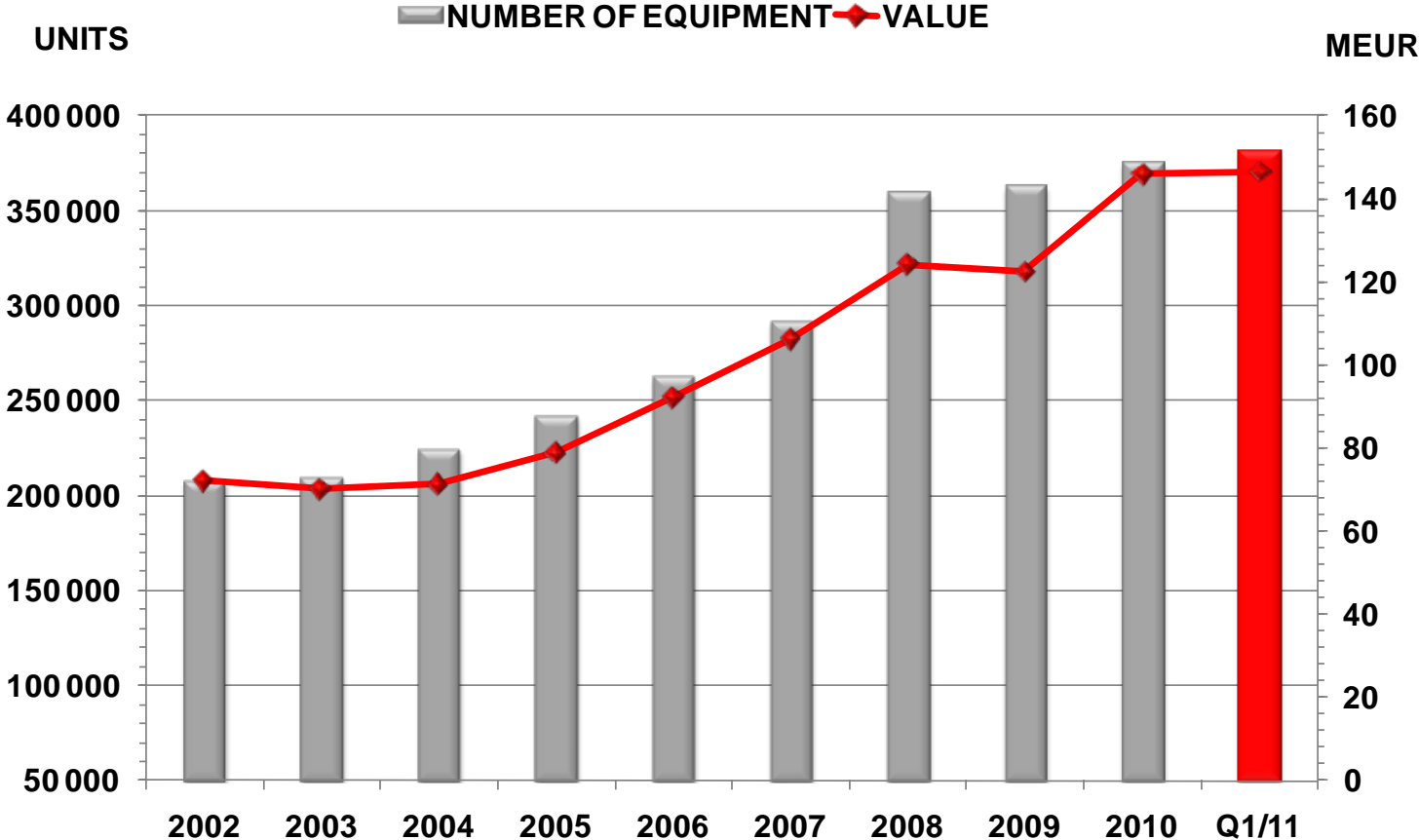
Q1 EBIT: 9.1 (9.8) MEUR, -7.3% | MARGIN: 5.3% (6.6%)



- EBIT fell due to higher business development spending related to new services and IT
- Sales mix less favorable than a year ago

SERVICE CONTRACT BASE

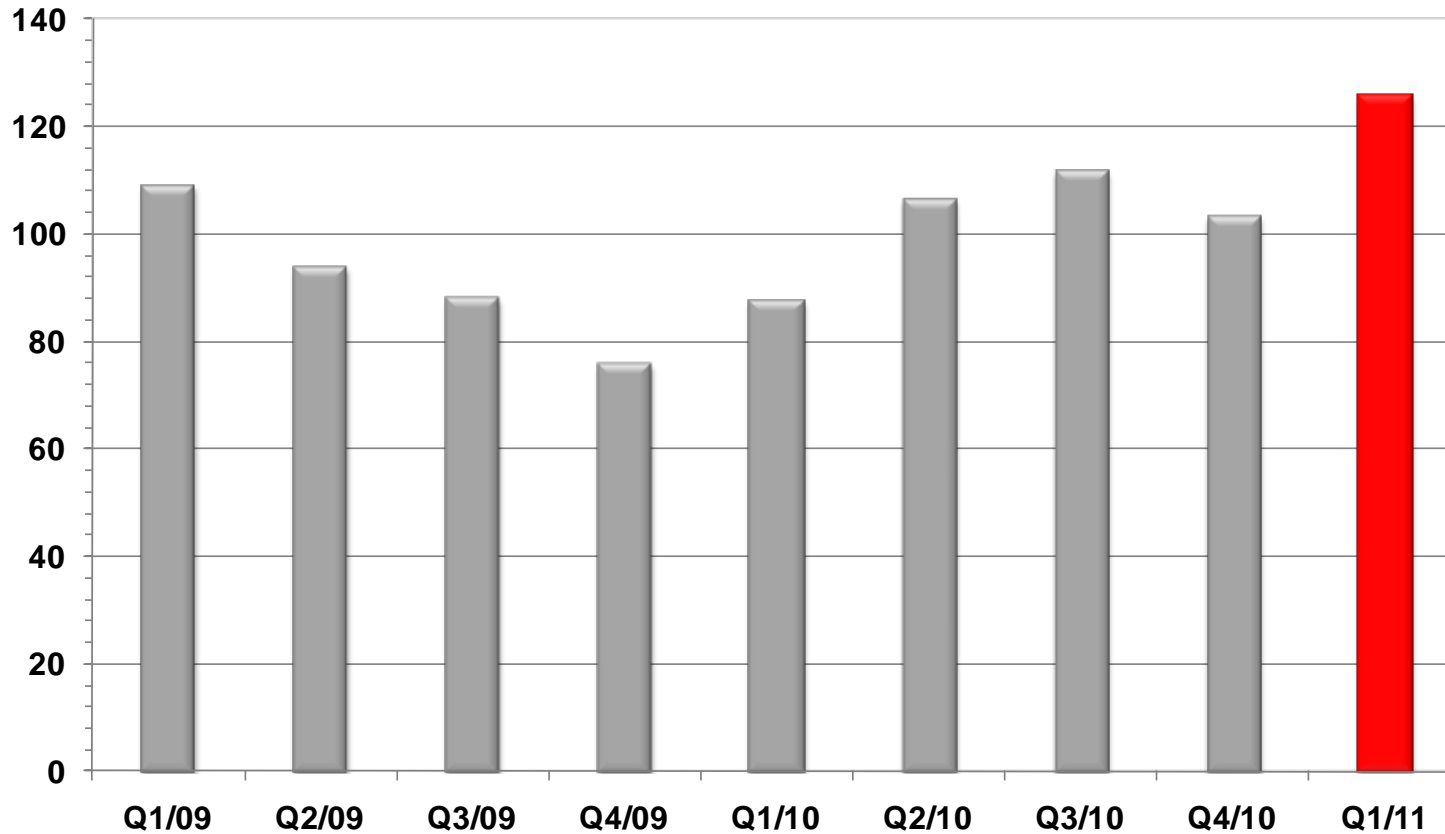
Q1 CB: 381 (367) thousand units, +3.9% | Annual value 146 (132) MEUR, +11.1%



SERVICE ORDER BOOK

Q1 Order book: 125.8 (87.7) MEUR, +43.4%

MEUR





EQUIPMENT

EQUIPMENT ORDERS AND NET SALES

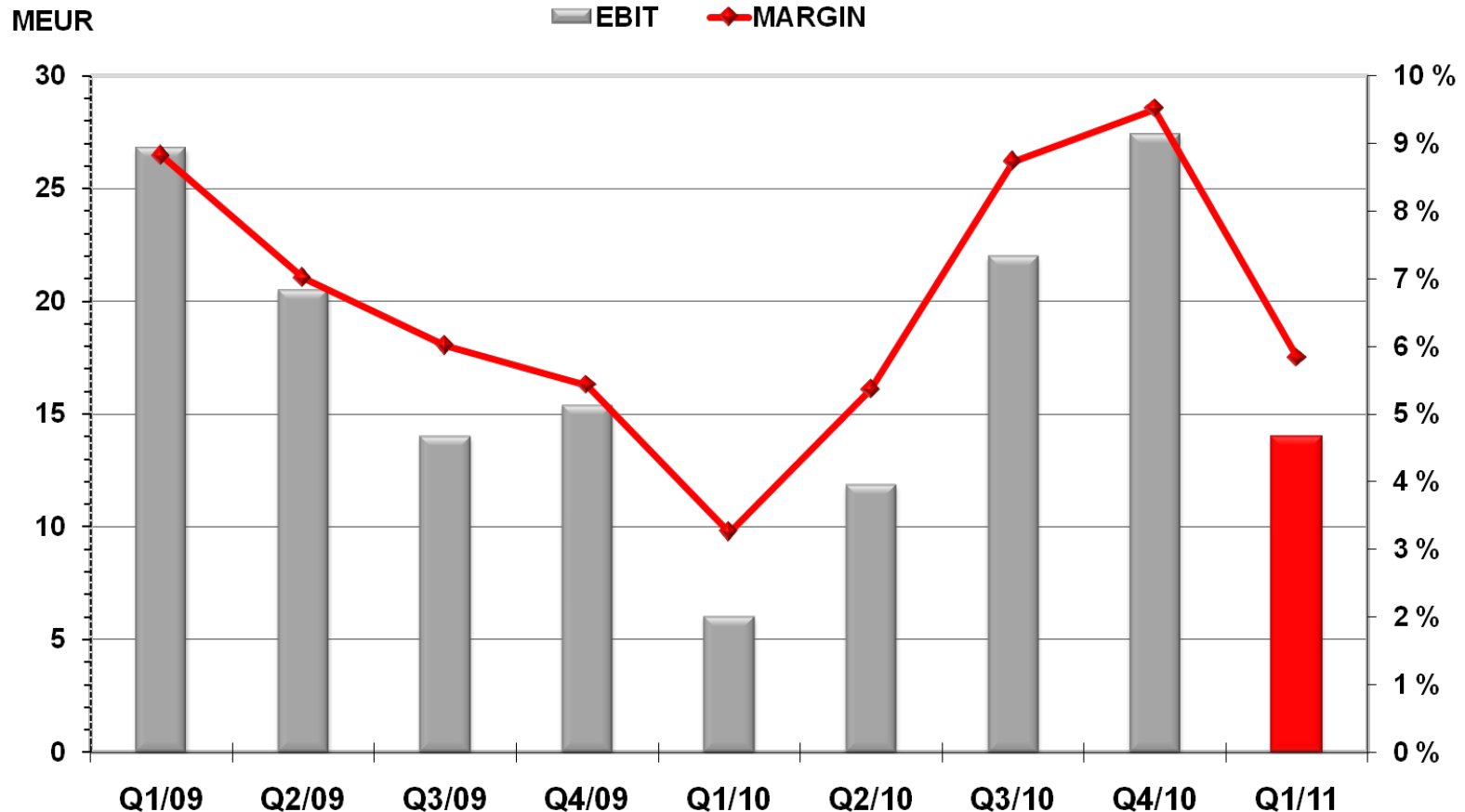
Q1 Orders: 363.8 (196.2) MEUR, +85.4% | Net sales: 240.5 (185.8) MEUR, +29.4%



- New orders grew in all regions; strength particularly in Port Cranes and Industrial Cranes
- New orders up sequentially thanks to Lift Trucks and Industrial Cranes

EQUIPMENT EBIT & MARGIN

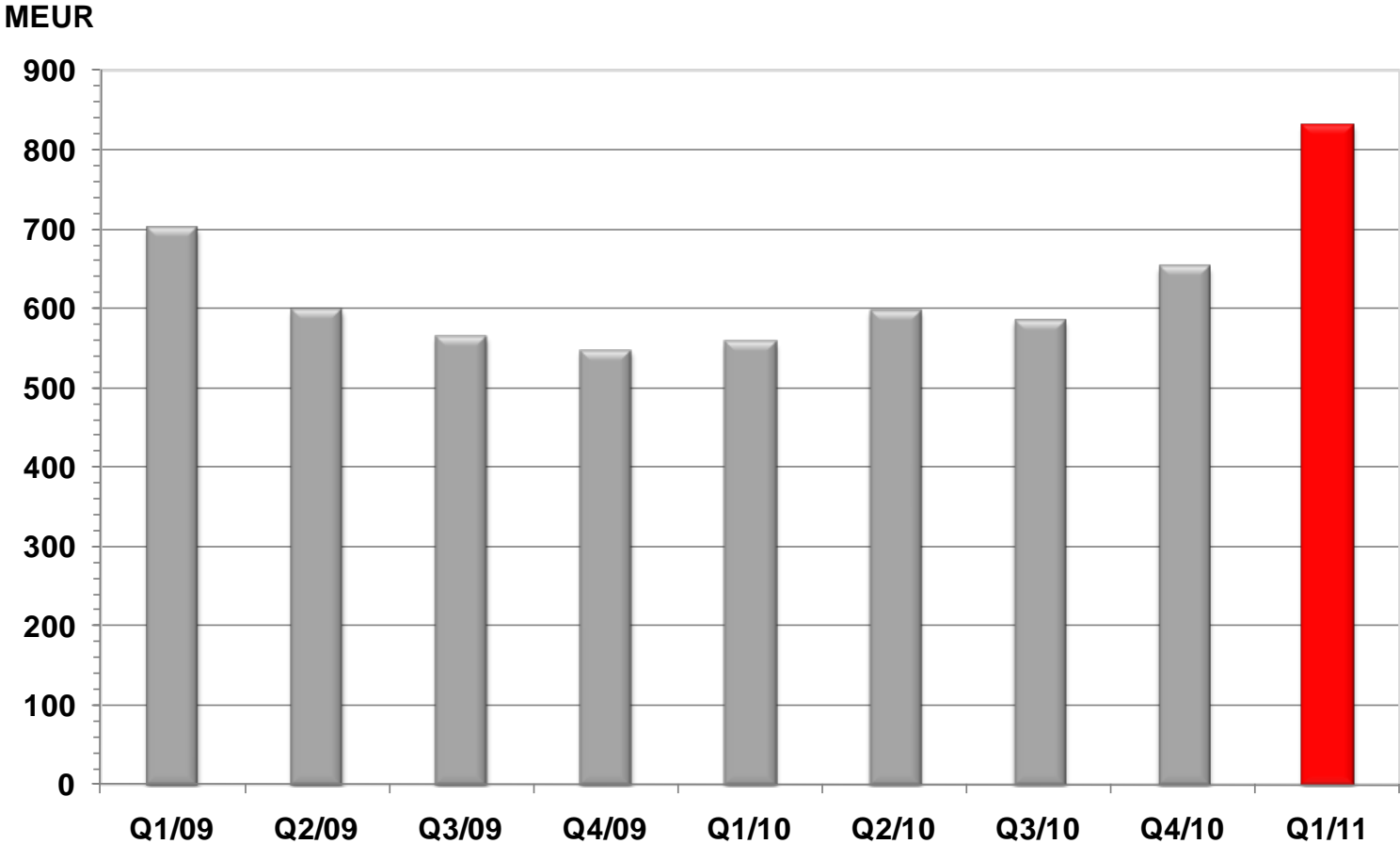
Q1 EBIT: 14.0 (6.0) MEUR, +131.6% | MARGIN: 5.8% (3.3%)



- EBIT grew due to higher volumes, but was held back by higher business development spending related to new products and IT
- Sales mix less favorable than a year ago

EQUIPMENT ORDER BOOK

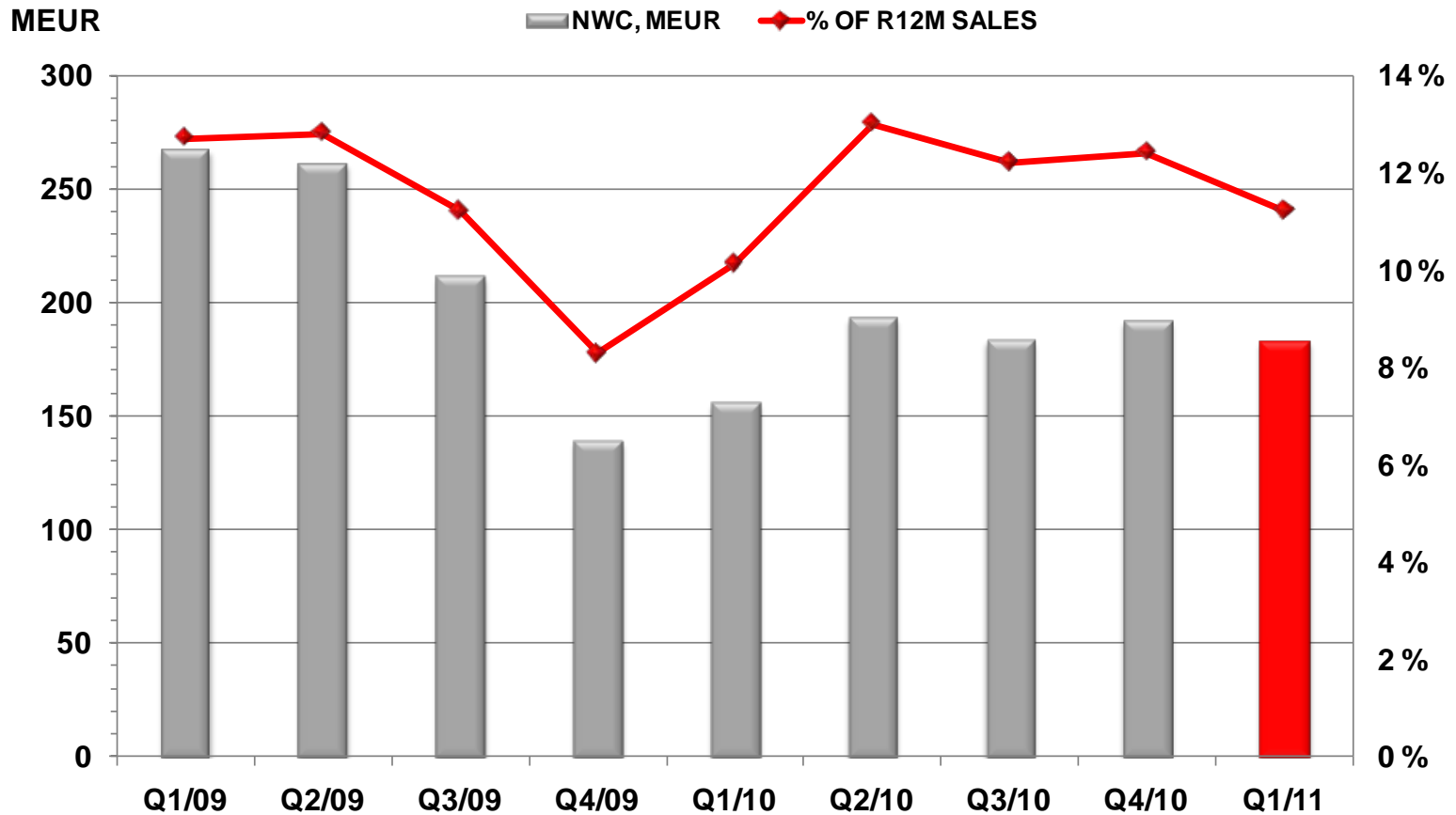
Q1 Order book: 830.8 (558.2) MEUR, +48.8%



BALANCE SHEET AND CASH FLOW

NET WORKING CAPITAL

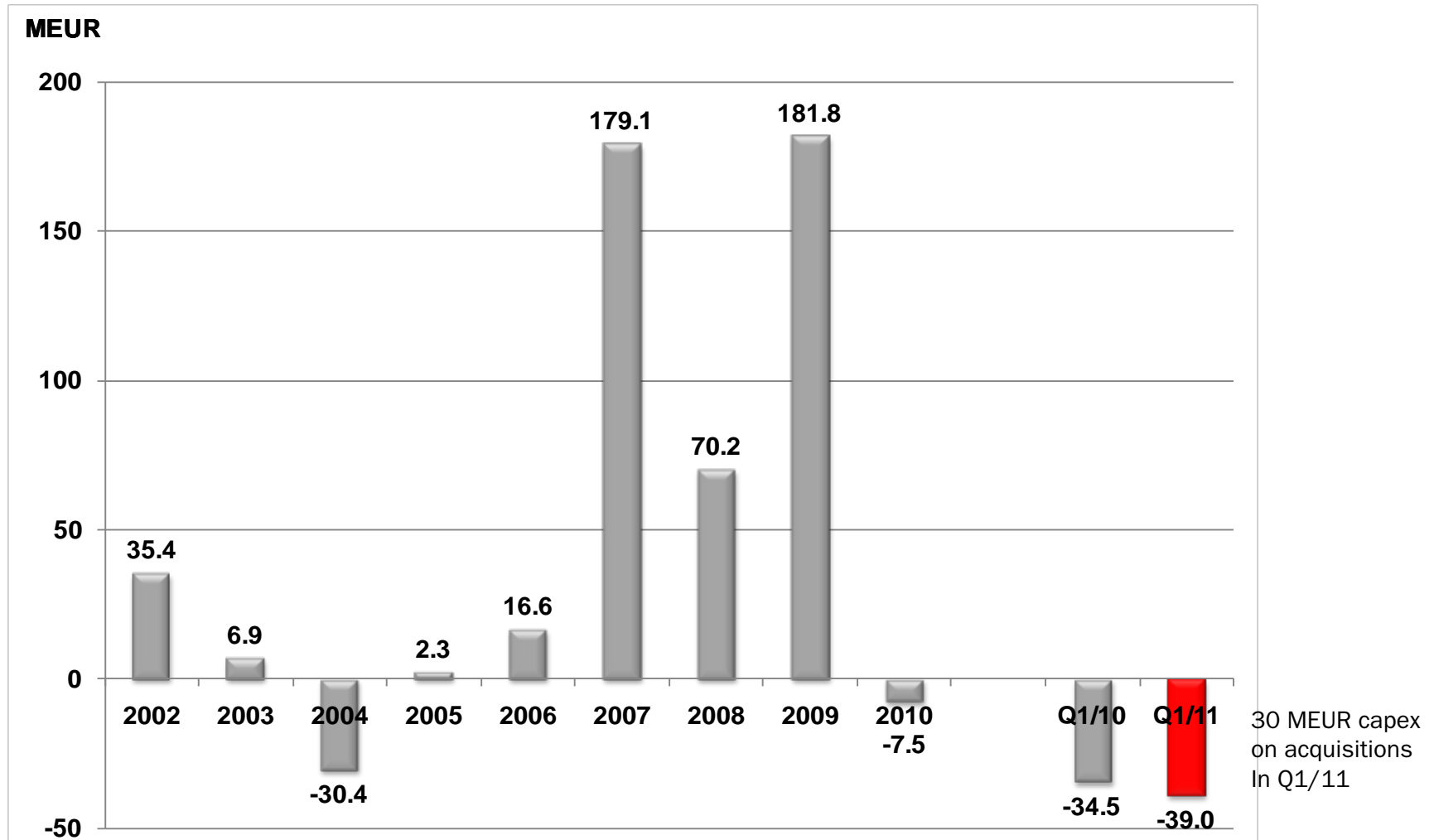
Q1 NWC: 182.5* (156.0) MEUR | 11.2%* (10.1%**) of R12M sales**



* Q1/11 excl. dividend liability of EUR 60 million

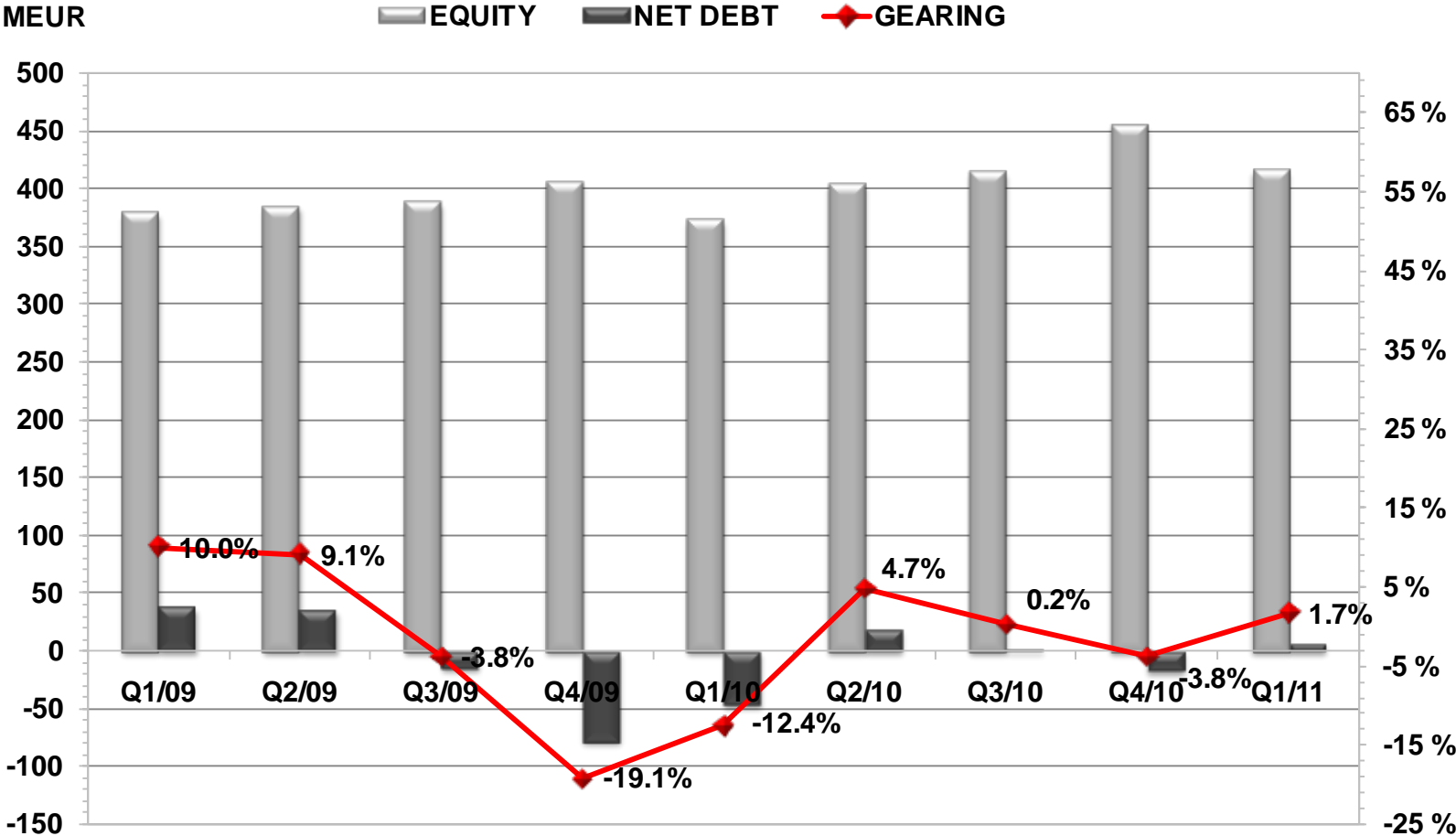
** Q1/10 excl. dividend liability of EUR 53 million

CASH FLOW BEFORE FINANCING ACTIVITIES



GEARING

Q1 Equity: 417.2 (373.7) MEUR | Net debt: 7.0 (-46.6) MEUR | Gearing: 1.7% (-12.4%)



APPENDIXES

STATEMENT OF INCOME

MEUR	Q1 2011	Q1 2010	% Change
Sales	387.8	306.3	26.6
Other operating income	0.5	0.8	
Depreciation and impairments	-8.6	-7.3	
Other operating expenses	-361.2	-288.2	
Operating profit	18.5	11.6	60.0
Share of associates' and joint ventures' result	0.6	0.1	
Financial income and expenses	-7.3	-0.7	
Profit before taxes	11.8	12.4	-5.0
Taxes	-3.5	-3.7	
Net profit for the period	8.3	8.8	-5.4

BALANCE SHEET

MEUR	March 31, 2011	March 31, 2010	MEUR	March 31, 2011	March 31, 2010
Non-current assets	395.9	324.9	Equity	417.2	373.7
Inventories	291.0	271.1	Non-current liabilities	115.4	111.8
Other current assets	449.6	395.5	Provisions	46.8	58.6
Cash and cash equivalents	98.2	121.1	Current liabilities	655.5	568.6
Total assets	1,234.9	1,112.7	Total equity and liabilities	1,234.9	1,112.7

CASH FLOW STATEMENT

	MEUR	Q1 2011	Q1 2010
Operating income before change in net working capital		27.4	19.3
Change in net working capital		-14.7	10.8
Financing items and taxes		-14.8	-29.6
Net cash from operating activities		-2.1	0.5
Cash flow from investing activities		-36.9	-35.0
Cash flow before financing activities		-39.0	-34.5
Proceeds from options exercised and share issues		20.6	0.9
Change in interest-bearing debt		21.9	10.0
Net cash used in financing activities		42.5	10.9
Translation differences in cash		-3.7	7.1
Change of cash and cash equivalents		-0.2	-16.5
Cash and cash equivalents at beginning of period		98.5	137.5
Cash and cash equivalents at end of period		98.2	121.1
Change of cash and cash equivalents		-0.2	-16.5

KEY FIGURES

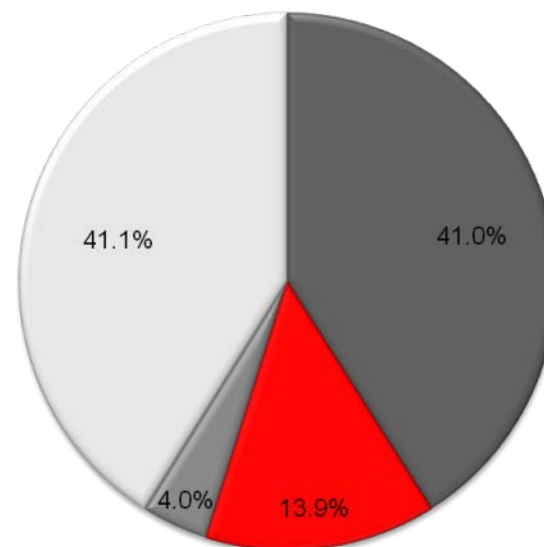
	MEUR	Q1 2011	Q1 2010	% Change
Earnings per share, basic, EUR		0.14	0.15	-5.1
Earnings per share, diluted, EUR		0.14	0.15	-6.1
Return on capital employed %, R12M		25.1	14.6	71.9
Return on equity %, R12M		19.7	12.2	61.5
Equity per share, EUR		6.9	6.3	9.6
Current ratio		1.2	1.3	-7.7
Gearing (%)		1.7	-12.4	-113.7
Solidity (%)		38.6	40.2	-4.0
EBITDA, MEUR		27.1	18.8	43.6
Investments total (excl. acquisitions), MEUR		4.4	4.2	4.5
Interest-bearing net debt, MEUR		7.0	-46.6	-115.0
Net working capital, MEUR		122.5	102.5	19.4
Personnel at end of period		10 698	9 562	11.9
Personnel on average during the period		10 370	9 672	7.2
Average number of shares outstanding, basic		59,231,204	58,832,081	0.7
Average number of shares outstanding, diluted		60,091,166	59,069,680	1.7
Number of shares outstanding		60,035,771	58,908,624	1.9

THE LARGEST SHAREHOLDERS

Largest shareholders on March 31, 2011	Number of shares	% of all shares
1 Htt 2 Holding Oy Ab	6,630,568	10.5
2 Imarinen Mutual Pension Insurance Company	2,742,590	4.4
3 Gustavson Stig, Chairman of the Board of Konecranes	2,038,490	3.3
4 Nordea Investment Management, total	1,310,138	2.1
5 Varma Mutual Pension Insurance Company	1,280,275	2.0
6 SEB Gyllenberg Funds, total	1,209,767	1.9
7 OP Investment Funds	986,989	1.6
8 Nordstjernan Ab	737,190	1.2
9 Sigrid Juselius Foundation	638,500	1.0
10 The State Pension Fund	570,000	0.9
Konecranes' treasury shares *	3,042,456	4.8
Nominee registered shares	25,903,619	41.1
Other shareholders	15,987,695	25.2
Total number of shares	63,078,277	100.0

*) Konecranes Plc is in possession of 2,524,760 own shares directly and 517,696 own shares indirectly through KCR Management Oy.

Market cap EUR 1,961 million excluding treasury shares



- Finnish companies and organizations
- Finnish households
- Foreign owners
- Nominee registered

-> According to the flagging notification on March 8, 2011, BlackRock Inc. holds 6,093,644 (9.78%) Konecranes Plc shares.

Trading information

- Listing: NASDAX OMX Helsinki
- Date of listing: March 27, 1996
- Segment: Large Cap
- Sector: Industrials
- Trading code: KCR1V
- 1 – 3/11 average daily trading volume 391,428 shares, EUR 12.5 million

CONTACT INFORMATION

Pekka Lundmark, President and CEO
Tel. +358 (0)20 427 2000
pekka.lundmark@konecranes.com

Teo Ottola, Chief Financial Officer
Tel. +358 (0)20 427 2040
teo.ottola@konecranes.com

Miikka Kinnunen, Director,
Investor Relations
Tel. +358 (0)20 427 2050
miikka.kinnunen@konecranes.com

Anna-Mari Kautto, Assistant,
Investor Relations
Tel. +358 (0)20 427 2960
anna-mari.kautto@konecranes.com

www.konecranes.com





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THINGS, BUT
ENTIRE BUSINESSES**