

# WHY KONECRANES®?



## Meet Dave Dolph.

Dave Dolph was in his eighth year working in maintenance at AK Steel in West Chester, Ohio when Konecranes found him. Backed with years of experience working in industrial service, he always took a liking to the work that involved cranes. Dave says he was always open to a greater opportunity so when he connected with Konecranes, it seemed like a fitting next step. “I knew someone that worked in the finance industry and discussed with him this opportunity. After he looked over some information about Konecranes, he said I’d be crazy not to take the offer.”

In January of 2006, Dave started his career with Konecranes as a Technician in Cincinnati, Ohio. He says he knew he’d made the right decision to take the job as soon as he started working with the other technicians. “They were very helpful and safety conscious. Everyone looked out for each other.” From his start as a technician, Dave moved into more leadership roles throughout the Ohio Valley district, such as Service Supervisor in Louisville and then Service Manager in Springfield. Dave also became a Crane Operator Trainer for Springfield, Columbus and Huntington while he was Service Supervisor. “I knew I always wanted to get into some sort of training role. Those locations did not have a Crane Operator Trainer at the time and I could fill that role, so I embraced the added responsibility.” Dave received Trainer of the Year in 2014, a Konecranes Training Institute award that recognizes branch-level Crane Operator Trainers, and one of the things he says he’s most proud of.

In 2015, Dave transferred to the corporate office in Springfield, OH to become a member of the 1KS team where he taught the CRM system, Siebel, to the local branch. This would lead into his role today as a Technical Trainer. Dave says he loves speaking in front of others and teaching each day. As a trainer, he says he’s expected to be the face of Konecranes, and it’s something he is passionate about doing well each day. “I like being the one that sets the standard for new employees,” says Dave. He’s learned to leverage what he saw as a weakness—looking at things in a very absolute way—to be a strength in his role as a technical trainer. “I would say being very black-and-white about things comes from my experience in the military 25 years ago, but it still resonates in my work today. For example, training involves having a set of standards or teaching a procedural way of doing things. It doesn’t involve any gray area.”

At Konecranes, it is often said: *We are more than just a company. We are family.* When asked what he likes most about the place he comes to work each day, Dave echoes that statement. “I love that we are a family here. We watch out for each other. For example, we have a safety culture that we don’t just teach. We practice it.”

Dave speaks so highly of the team he is a part of that it’s easy to see what a great sense of comradery there is. Even though he’s in a position doing what he loves each day, he says he still sees a lot of room to grow and develop. The technical training department in and of itself is always evolving, he says. It has and will continue to develop and he’s on board for the opportunities that come with that. With a great sense of pride, Dave says he feels like he truly is a part of the best team at Konecranes.