

Monitoring trade & tariff developments together

Dear Supplier,

As global trade dynamics continue to evolve, we want to take a moment to acknowledge the greater uncertainty in the international business environment. Recent discussions and policy shifts around tariffs, trade regulations, and cross-border sourcing have highlighted the importance of staying informed and adaptable.

At Konecranes, we are closely monitoring these developments and assessing their potential impact on our procurement strategies and supply chain planning. While the situation remains fluid, we remain committed to maintaining transparency, minimizing disruptions and making informed decisions.

We encourage all our suppliers to take a similar approach. By staying up to date with relevant trade developments, assessing how potential changes may impact your operations in the short or long term, and sharing any related plans with our team, you help us address challenges proactively and communicate relevant information also for our common purposes. By working together and sharing insights, we can navigate these shifts more effectively and ensure continued stability across the value chain. Early engagement helps us respond with agility, align expectations and plan ahead together.

We also want to emphasize our continuous focus on supply chain risk management. Konecranes dedicates time and resources towards conducting supplier footprint assessments. These efforts help us anticipate potential disruptions and ensure greater operational stability. They also strengthen the long-term resilience of our common relationships.

Thank you for your continued collaboration and commitment. We truly value your role in our network and look forward to the progress we will continue to make together.

Best regards,

Kimmo Kemppinen

Chief Procurement Officer

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