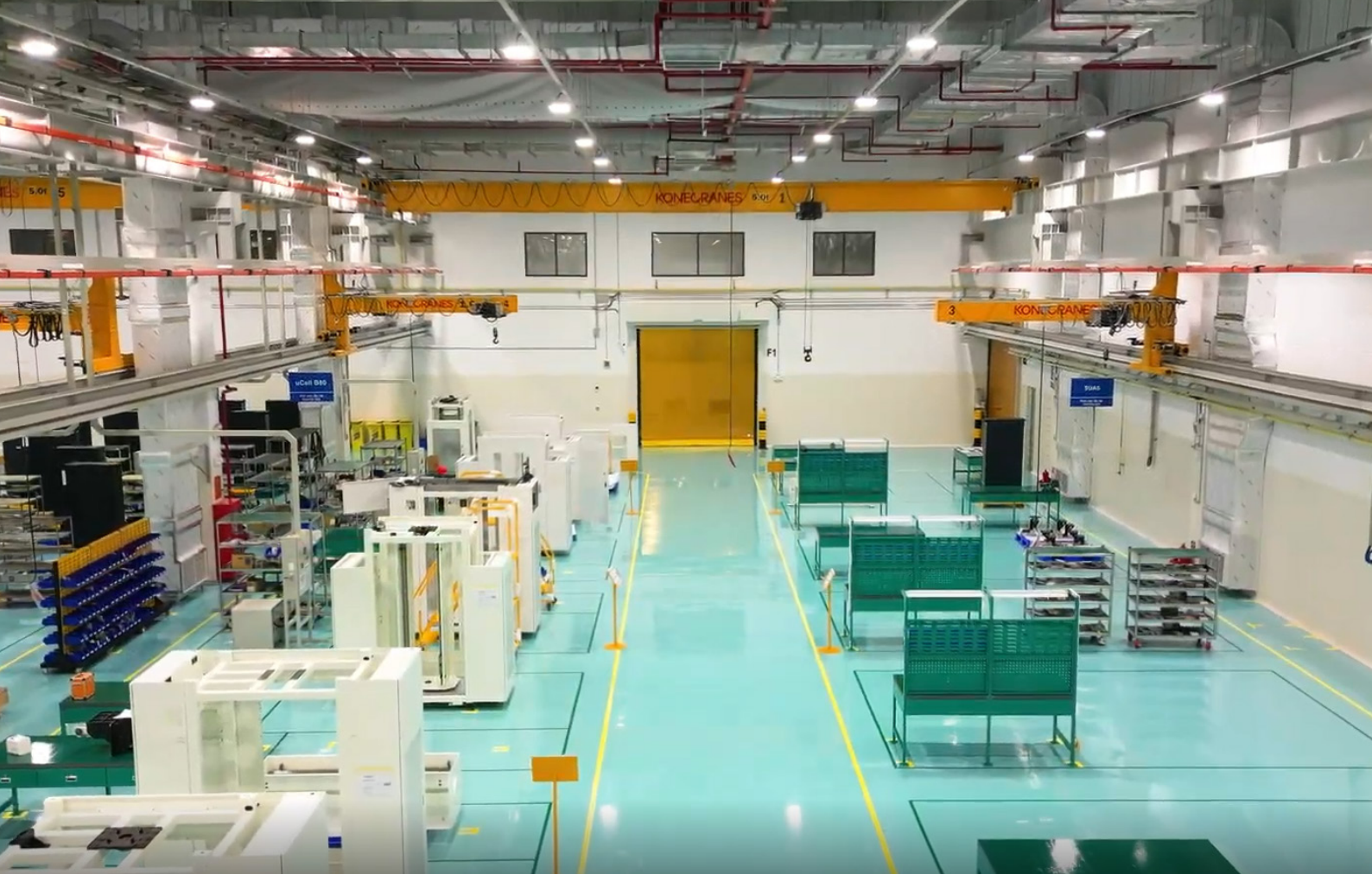


Konecranes supports Makino's high-precision manufacturing

Makino, Vietnam





Konecranes supports Makino's new high-precision manufacturing facility in Vietnam

Makino is a global manufacturer in high-precision metal-cutting and EDM (Electrical Discharge Machining) machines, serving customers across the automotive, aerospace and semiconductor industries. To support growing demand in Southeast Asia, Makino established a new manufacturing facility in Hung Yen province, near Hanoi — dedicated to producing instruments for the semiconductor sector.

The facility spans multiple functional zones, each with distinct handling requirements: production lines, a shipping area, showroom, staging zone, measurement area and ambient storerooms.

A tailored mix of cranes across the entire facility

Konecranes supplied a total of 14 cranes designed to support efficient material movement across all key operational areas. The scope includes single girder cranes, a double girder crane, four wall console cranes, a wall-mounted slewing jib crane and a KBK workstation suspension crane — with capacities from 500 kg to 15 tons and spans up to 17.5 metres.

This combination provides both heavy-duty lifting capability and precise handling at workstation level, supporting the diverse requirements of Makino's manufacturing processes.



Optimized workflow and workstation accessibility
A key element of the solution is the use of wall console cranes operating below overhead cranes. Mounted on horizontal tracks along the wall, these cranes are particularly suited for small, adjacent workstations within the production area.

This configuration allows multiple lifting operations to take place simultaneously at different levels, improving workflow efficiency and enabling precise material handling in confined spaces. The result is greater flexibility and improved accessibility across the production environment.

Improving safety and productivity

"The cranes have streamlined our handling of heavy materials, reducing manual labour and minimising workplace injuries. The improvement in material handling has increased productivity and allowed us to maintain high quality standards throughout our operations," said Nguyen Thanh Hoa, Country Manager at Makino, Vietnam.



"Our experience working with Konecranes in other countries has shown that their extensive portfolio effectively meets the needs of all areas in our production flow."

Nguyen Thanh Hoa, Country Manager,
Makino Vietnam

Equipment supplied:

Qty	Product	Capacity	Span / Outreach
2	Single girder crane CXTS	3 t	17.5 m span
1	Single girder crane CXTS	3 t	8.1 m span
4	Single girder crane CXTS	5 t	17.5 m span
1	Double girder crane CXTD	15 t	17.5 m span
4	Wall console crane CXTWJC	1 t	4.5 m outreach
1	Wall-mounted slewing jib crane	500 kg	4 m outreach
1	KBK workstation suspension crane	—	5 m span, 9.5 m runway



Konecranes is a global leader in material handling solutions, serving a broad range of customers across multiple industries. We consistently set the industry benchmark, from everyday improvements to the breakthroughs at moments that matter most, because we know we can always find a safer, more productive and sustainable way. That's why, with around 16,500 professionals in over 50 countries, Konecranes is trusted every day to lift, handle and move what the world needs. In 2024, Group sales totaled EUR 4.2 billion. Konecranes shares are listed on Nasdaq Helsinki (symbol: KCR).

© 2026 Konecranes. All rights reserved. 'Konecranes,' 'Moves what matters' and  are either registered trademarks or trademarks of Konecranes.

This publication is for general informational purposes only. Konecranes reserves the right at any time, without notice, to alter or discontinue the products and/or specifications referenced herein. This publication creates no warranty on the part of Konecranes, express or implied, including but not limited to any implied warranty or merchantability or fitness for a particular purpose.