

UNOFFICIAL TRANSLATION

**ANNUAL GENERAL MEETING OF KONECRANES PLC**

**Time:** 23 March 2016 at 10.00

**Place:** Hyvinkääsali, Jussinkuja 1, FI-05800 Hyvinkää, Finland.

**Present:** The shareholders set out in the attached list of votes (Appendix 1) were present at the meeting, in person or represented.

Present at the meeting were also the Chairman of the Board of Directors Stig Gustavson; members of the Board of Directors Ole Johansson, Bertel Langenskiöld, Malin Persson, and Christoph Vitzthum; CEO Panu Routila; the main responsible auditor of the company's auditing firm, Kristina Sandin; as well as representatives of the company's senior management. Board member Svante Adde was absent.

**1 §**

**OPENING OF THE MEETING**

The Chairman of the Board of Directors of the company Stig Gustavson opened the meeting.

**2 §**

**CALLING THE MEETING TO ORDER**

Mr. Stefan Wikman, Attorney-at-Law, was elected as chairman of the General Meeting and he called Mr. Jan-Anders Wik, Attorney-at-Law, to act as secretary.

The chairman explained the procedures for handling matters on the agenda of the meeting.

It was recorded that the meeting was conducted in Finnish and in Swedish and was simultaneously interpreted into English.

It was recorded that the proposals to the General Meeting of the Board of Directors and its committees had been made public by stock exchange releases published on 2 February 2016 and on 3 February 2016 and in their entirety on the company's website on the same day. The proposals have been included in the notice to the General Meeting which was published on the company's website on 17 February 2016 and on the same day as a stock exchange release.

The chairman noted that certain shareholders owning nominee registered shares had provided the company with voting instructions prior to the meeting and gave a description of the voting instructions that had been provided in advance by nominee registered shareholders, the summaries of which were enclosed to the minutes.

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Tuuli Palokangas, who represented Nordea Bank Plc, stated that she represented multiple nominee registered shareholders and that she had provided the chairman with the information concerning the shareholdings and voting instructions of these shareholders. Tuuli Palokangas stated that her clients did not demand a vote on those agenda items, under which the instruction was to oppose the proposed resolution, but that it was sufficient that such votes were duly recorded in the minutes.

Kirsi Virkki (Skandinaviska Enskilda Banken) and Jessi Karjalainen (Svenska Handelsbanken AB (publ)) similarly stated the voting instructions from the shareholders they each represented and the preferred procedures to be followed.

The chairman noted that the proposed procedures will be adhered to during the meeting and that opposing votes as well as blank votes will be recorded in the minutes under each agenda item concerned. The chairman further noted that to the extent the summary lists included opposing votes that have been presented without any counterproposal under such agenda items where it is not possible to vote against the proposal without presenting a counterproposal, such votes would not be formally acknowledged as opposing votes, and they would not be recorded under the agenda item concerned.

The summary lists of the voting instructions of the shareholders represented by the above mentioned representatives were attached to the minutes (Appendix 2).

**3 §**

**ELECTION OF PERSONS TO SCRUTINIZE THE MINUTES AND TO SUPERVISE THE COUNTING OF VOTES**

The meeting elected Rainer Aalto and Sirpa Poitsalo to scrutinize the minutes.

The meeting elected Rainer Aalto and Sirpa Poitsalo to supervise the counting of votes.

**4 §**

**RECORDING THE LEGALITY OF THE MEETING**

It was recorded that the notice to convene the meeting had been published on the company's website and by stock exchange release on 17 February 2016. Further, a notice regarding publication of the notice to convene the meeting was published in Helsingin Sanomat and Hufvudstadsbladet on 18 February 2016.

It was noted that the General Meeting had been convened in accordance with the Articles of Association and the Companies Act and that the meeting therefore constituted a quorum.

The notice to the meeting was enclosed to the minutes (Appendix 3).

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**5 §  
RECORDING THE ATTENDANCE AT THE MEETING AND ADOPTION OF THE LIST OF VOTES**

A list of attendees as of the beginning of the meeting and a list of votes (Appendix 1) represented at the meeting were presented. It was recorded that 457 shareholders were present at the meeting either in person, by legal representative or by proxy, representing 36 938 495 shares and votes.

It was noted that the list of votes will be separately confirmed to correspond to the attendance at the beginning of a possible vote.

**6 §  
PRESENTATION OF THE ANNUAL ACCOUNTS, THE REPORT OF THE BOARD OF DIRECTORS AND THE AUDITOR'S REPORT FOR THE YEAR 2015**

The President & CEO Panu Routila presented a report of the company's activities during the previous and current year.

The President & CEO presented the annual accounts for the financial year 1 January 2015 – 31 December 2015, consisting of the income statement, the balance sheet, the cash flow statement and the notes to the accounts, as well as the consolidated annual accounts and the report by the Board of Directors.

It was recorded that the annual accounts had been available on the company's website from 1 March 2016 and that annual accounts were included in the Annual Report 2015 and that they were also available at the meeting.

The annual accounts were enclosed to the minutes (Appendix 4).

The auditor's report was attached to the minutes (Appendix 5).

**7 §  
ADOPTION OF THE ANNUAL ACCOUNTS**

The General Meeting adopted the annual accounts for the financial year 1 January 2015 – 31 December 2015.

**8 §  
RESOLUTION ON THE USE OF THE PROFIT SHOWN ON THE BALANCE SHEET AND THE PAYMENT OF DIVIDEND**

It was recorded that according to the balance sheet of the parent company as at 31 December 2015, the distributable funds of the parent company were EUR 276,744,547.45 of which the profit for the financial year was EUR 164,816,834.32.

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It was recorded that the Board of Directors had proposed to the General Meeting that a dividend of EUR 1.05 per share be paid from the distributable funds of the parent company. According to the proposal, dividends shall be paid to shareholders who on the record date of the dividend payment 29 March 2016 are recorded in the shareholders' register held by Euroclear Finland Ltd. The dividend shall be paid on 6 April 2016.

The proposal of the Board of Directors was attached to the minutes (Appendix 6).

The General Meeting decided, in accordance with the proposal of the Board of Directors that a dividend in the amount of EUR 1.05 per share be paid from the distributable funds of the parent company to shareholders who on the record date of the dividend payment 29 March 2016 are recorded in the shareholders' register held by Euroclear Finland Ltd. The dividend shall be paid on 6 April 2016.

It was recorded that 28 694 opposing votes of nominee registered shareholders were recorded under this agenda item.

**9 §**

**RESOLUTION ON THE DISCHARGE OF THE MEMBERS OF THE BOARD OF DIRECTORS AND THE CEO FROM LIABILITY**

It was recorded that the discharging of liability concerns all persons who have served as Board members or as CEO during the financial year 1 January 2015 – 31 December 2015.

The General Meeting decided to discharge from liability all persons who have served as Board members or as CEO during the financial year 1 January 2015 – 31 December 2015.

It was recorded that 16 251 opposing votes of nominee registered shareholders were recorded under this agenda item.

**10 §**

**RESOLUTION ON THE REMUNERATION OF THE MEMBERS OF THE BOARD OF DIRECTORS**

It was recorded that the Nomination and Compensation Committee of the Board of Directors had proposed to the General Meeting that the annual remuneration payable to the members of the Board of Directors to be elected for the term until the closing of the Annual General Meeting in 2017 be unchanged from 2015 as follows:

the Chairman of the Board of Directors EUR 105,000,  
the Vice Chairman of the Board of Directors EUR 67,000,  
the other members of the Board of Directors EUR 42,000 each

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In case the term of office of a Board member ends before the closing of the Annual General Meeting in 2017, he or she is entitled to the prorated amount of the annual remuneration calculated on the basis of his or her actual term in office.

According to the proposal, 50% of the annual remuneration be paid in Konecranes shares. The remuneration shares may be purchased on the market on behalf of the Board members at a price determined in public trading at the time of acquiring the shares or transferred in a corresponding number of treasury shares. The purchase of shares or transfer of treasury shares shall be carried out in four equal instalments, each instalment being purchased or transferred within the two week period following each of the Company's interim report announcements and the Company's financial statements bulletin for 2016.

In case the shares due in any such instalment cannot be purchased or transferred within the time period indicated above due to legal or other regulatory restrictions or due to reasons related to a Board member, the amount of annual remuneration due for payment in such instalment shall be paid fully in cash.

According to the proposal the Chairman of the Board, Vice Chairman of the Board and other members of the Board of Directors are additionally entitled to a compensation of EUR 1,500 per meeting for attendance at Board committee meetings. However, the Chairman of Audit Committee is entitled to a compensation of EUR 3,000 per meeting for attendance at Audit Committee meetings. Such compensation will be paid in connection with each instalment of the annual remuneration to the extent accrued. Any compensation accruing after the payment of the last instalment of the annual remuneration will be paid, without undue delay, after the end of the term of office of the Board member.

According to the proposal Board members employed by the company are not entitled to any remuneration.

According to the proposal the travel expenses of the members of the Board of Directors will be compensated against receipt.

The proposal of the Nomination and Compensation Committee was attached to the minutes (Appendix 7).

The General Meeting decided that remuneration will be paid to the members of the Board of Directors to be elected in accordance with the proposal of the Nomination and Compensation Committee.

It was recorded that 38 761 opposing votes of nominee registered shareholders were recorded under this agenda item.

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11 §

**RESOLUTION ON THE NUMBER OF MEMBERS OF THE BOARD OF DIRECTORS**

It was recorded that the Nomination and Compensation Committee of the Board of Directors had proposed to the General Meeting that the number of members of the Board of Directors shall be six (6).

The proposal of the Nomination and Compensation Committee was attached to the minutes (Appendix 8).

In accordance with the proposal of the Nomination and Compensation Committee, the General Meeting decided that the number of members of the Board of Directors shall be six (6).

12 §

**ELECTION OF MEMBERS OF THE BOARD OF DIRECTORS**

It was recorded that the respective Boards of Directors of Konecranes Plc and Terex Corporation have in August 2015 approved a definitive agreement to combine their businesses in a merger of equals (the "Merger"). The Merger is subject to approval by both Terex and Konecranes shareholders, regulatory approvals and other closing conditions as further described in Konecranes' release of 11 August 2015. Konecranes expects to convene an Extraordinary General Meeting of shareholders to approve the Merger and elect a Board of Directors for the combined company Konecranes Terex Plc in the first half of 2016. Upon closing of the Merger, the combined company is planned to have a Board comprising nine members, of which five directors will be nominated by Terex and four directors by Konecranes.

It was recorded that the Nomination and Compensation Committee of the Board of Directors had proposed to the General Meeting that the current Board members

Svante Adde,  
Stig Gustavson,  
Ole Johansson,  
Bertel Langenskiöld,  
Malin Persson, and  
Christoph Vitzthum

be re-elected for a term of office ending at the earlier of (i) the closing of the Merger or (ii) the closing of the Annual General Meeting 2017.

The proposal of the Nomination and Compensation Committee has been attached to the minutes as Appendix 8.

In accordance with the proposal of the Nomination and Compensation Committee, the General Meeting decided to elect the following individuals as

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members of the Board of Directors for a term of office ending at the earlier of (i) the closing of the Merger or (ii) the closing of the Annual General Meeting 2017:

Svante Adde,  
Stig Gustavson,  
Ole Johansson,  
Bertel Langenskiöld,  
Malin Persson, and  
Christoph Vitzthum.

**13 §**

**RESOLUTION ON THE REMUNERATION OF THE AUDITOR**

It was recorded that the Audit Committee of the Board of Directors had proposed to the General Meeting that the remuneration of the auditor will be paid according to an invoice approved by the company.

The proposal of the Audit Committee was attached to the minutes (Appendix 9).

The General Meeting decided that the remuneration of the auditor will be paid according to a reasonable invoice approved by the company.

It was recorded that 638 292 opposing votes of nominee registered shareholders were recorded under this agenda item.

**14 §**

**ELECTION OF AUDITOR**

It was recorded that according to the Articles of Association, the auditors are elected to office until further notice.

It was recorded that the Audit Committee of the Board of Directors had proposed to the General Meeting that Ernst & Young Oy continues as the company's auditor.

The proposal of the Audit Committee was attached to the minutes (Appendix 10).

The General Meeting decided in accordance with the proposal of the Audit Committee that Ernst & Young Oy shall continue as the auditor of the company. It was recorded that Ernst & Young Oy had notified the company that APA Kristina Sandin will act as the responsible auditor.

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**15 §**

**AUTHORIZING THE BOARD OF DIRECTORS TO DECIDE ON THE REPURCHASE AND/OR ON THE ACCEPTANCE AS PLEDGE OF THE COMPANY'S OWN SHARES**

It was recorded that the Board of Directors had proposed to the General Meeting that the Board of Directors be authorized to decide on the repurchase and/or on the acceptance as pledge of the company's own shares in accordance with the proposal attached to the minutes (Appendix 11).

The General Meeting decided to authorize the Board of Directors to decide on the repurchase and/or on the acceptance as pledge of the company's own shares in accordance with the proposal of the Board of Directors.

**16 §**

**AUTHORIZING THE BOARD OF DIRECTORS TO DECIDE ON THE ISSUANCE OF SHARES AS WELL AS ON THE ISSUANCE OF SPECIAL RIGHTS ENTITLING TO SHARES**

It was recorded that the Board of Directors had proposed to the General Meeting that the Board of Directors be authorized to decide on the issuance of shares as well as on the issuance of special rights entitling to shares referred to in chapter 10 section 1 of the Finnish Companies Act in accordance with the proposal attached to the minutes (Appendix 12).

The General Meeting decided to authorize the Board of Directors to decide on the issuance of shares as well as on the issuance of special rights entitling to shares referred to in chapter 10 section 1 of the Finnish Companies Act in accordance with the proposal of the Board of Directors.

It was recorded that 13 890 opposing votes of nominee registered shareholders were recorded under this agenda item.

**17 §**

**AUTHORIZING THE BOARD OF DIRECTORS TO DECIDE ON THE TRANSFER OF THE COMPANY'S OWN SHARES**

It was recorded that the Board of Directors had proposed to the General Meeting that the Board of Directors be authorized to decide on the transfer of the company's own shares in accordance with the proposal attached to the minutes (Appendix 13).

The General Meeting decided to authorize the Board of Directors to decide on the transfer of the company's own shares in accordance with the proposal of the Board of Directors.

It was recorded that 1 368 921 opposing votes of nominee registered shareholders were recorded under this agenda item.



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**18 §**

**AUTHORIZING THE BOARD OF DIRECTORS TO DECIDE ON DIRECTED SHARE ISSUE WITHOUT PAYMENT FOR AN EMPLOYEE SHARE SAVINGS PLAN**

It was recorded that the Board of Directors had proposed to the General Meeting that the Board of Directors be authorized to decide on a directed share issue without payment needed for the continuation of the Share Savings Plan that the Annual General Meeting 2012 decided to launch in accordance with the proposal attached to the minutes (Appendix 14).

The General Meeting decided to authorize the Board of Directors to decide on a directed share issue without payment in accordance with the proposal of the Board of Directors.

It was recorded that 13 890 opposing votes of nominee registered shareholders were recorded under this agenda item.

**19 §**

**CLOSING OF THE MEETING**

It was recorded that all decisions of the General Meeting had been made unanimously unless otherwise indicated in the minutes.

The chairman noted that the items on the agenda had been attended to and that the minutes of the meeting would be available on the company's website as from 6 April 2016.

The chairman announced the meeting closed at 12.02..

*[Signatures on the next page]*

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Chairman of the General Meeting: *Stefan Wikman*  
\_\_\_\_\_  
Stefan Wikman

In fidem: *Jan-Anders Wik*  
\_\_\_\_\_  
Jan-Anders Wik

Minutes scrutinized and approved: *Rainer Aalto*  
\_\_\_\_\_  
Rainer Aalto

*Sirpa Poitsalo*  
\_\_\_\_\_  
Sirpa Poitsalo

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APPENDICES

- Appendix 1 List of votes including powers of attorney
- Appendix 2 Summary lists of voting instructions
- Appendix 3 Notice to the General Meeting
- Appendix 4 Annual accounts
- Appendix 5 Auditor's report
- Appendix 6 Proposal of the Board of Directors for payment of dividend
- Appendix 7 Proposal by the Nomination and Compensation Committee of the Board of Directors for compensation of the Board of Directors
- Appendix 8 Proposal by the Nomination and Compensation Committee of the Board of Directors for composition of the Board of Directors
- Appendix 9 Proposal by the Audit Committee of the Board of Directors for the remuneration of the auditor
- Appendix 10 Proposal by the Audit Committee of the Board of Directors for the election of auditor
- Appendix 11 Proposal by the Board of Directors to authorize the Board of Directors to decide on the repurchase and/or on the acceptance as pledge of the company's own shares
- Appendix 12 Proposal by the Board of Directors to authorize the Board of Directors to decide on the issuance of shares as well as on the issuance of special rights entitling to shares
- Appendix 13 Proposal by the Board of Directors to authorize the Board of Directors to decide on the transfer of the company's own shares
- Appendix 14 Proposal to authorize the Board of Directors to decide on directed share issue without payment

YHTEENVETO ÄÄNESTYSOHJEISTA - KONECRANES OYJ 23.3.2016

SAMMANDRAGSFÖRTÄCKNING ÖVER RÖSTNINGSANVISNINGAR - KONECRANES ABP 23.3.2016

SUMMARY OF VOTING INSTRUCTIONS - KONECRANES PLC MARCH 23, 2016

**Esityslistan kohta / Punkt i föredragningslista / Item on the agenda**

	<u>7.</u>	<u>8.</u>	<u>9.</u>	<u>10.</u>	<u>11.</u>	<u>12.</u>
FOR	25 482 467	25 453 773	25 466 216	25 443 706	25 482 467	23 611 513
AGAINST	0	28694	16 251	38 761	0	1 870 954
ABSTAIN	0	0	0	0	0	
TOTAL	25 482 467	25 482 467	25 482 467	25 482 467	25 482 467	25 482 467

**Esityslistan kohta / Punkt i föredragningslista / Item on the agenda**

	<u>13.</u>	<u>14.</u>	<u>15.</u>	<u>16.</u>	<u>17.</u>	<u>18.</u>
FOR	24 844 175	24 831 732	25 482 467	25 468 577	24 113 546	25 468 577
AGAINST	638 292	650 735	0	13 890	1 368 921	13 890
ABSTAIN	0	0	0	0	0	0
TOTAL	25 482 467	25 482 467	25 482 467	25 482 467	25 482 467	25 482 467

AGM 23 March 2016 - Appendix 2

**KONECRANES PLC  
ANNUAL GENERAL MEETING  
MARCH 23, 2016**

**ANNEX 6**

**ITEM 15 ON THE AGENDA**

**PROPOSAL BY THE BOARD OF DIRECTORS TO AUTHORIZE THE BOARD OF DIRECTORS TO DECIDE ON THE REPURCHASE AND/OR ON THE ACCEPTANCE AS PLEDGE OF THE COMPANY'S OWN SHARES**

The Board of Directors proposes to the General Meeting that the Board of Directors be authorized to decide on the repurchase of the Company's own shares and/or on the acceptance as pledge of the Company's own shares as follows.

The amount of own shares to be repurchased and/or accepted as pledge based on this authorization shall not exceed 6,000,000 shares in total, which corresponds to approximately 9.5 per cent of all of the shares in the Company. However, the Company together with its subsidiaries cannot at any moment own and/or hold as pledge more than 10 per cent of all the shares in the Company. Only the unrestricted equity of the Company can be used to repurchase own shares on the basis of the authorization.

Own shares can be repurchased at a price formed in public trading on the date of the repurchase or otherwise at a price formed on the market.

The Board of Directors decides how own shares will be repurchased and/or accepted as pledge. Own shares can be repurchased using, *inter alia*, derivatives. Own shares can be repurchased otherwise than in proportion to the shareholdings of the shareholders (directed repurchase).

Own shares can be repurchased and/or accepted as pledge to limit the dilutive effects of share issues carried out in connection with possible acquisitions, to develop the Company's capital structure, to be transferred for financing or realization of possible acquisitions, investments or other arrangements belonging to the Company's business, to pay remuneration to Board members, to be used in incentive arrangements or to be cancelled, provided that the repurchase and/or acceptance as pledge is in the interest of the Company and its shareholders.

The authorization is effective until the end of the next Annual General Meeting, however no longer than until 22 September 2017.

Hyvinkää, 3 February 2016

Board of Directors

**KONECRANES PLC  
ANNUAL GENERAL MEETING  
MARCH 23, 2016**

**ANNEX 7**

**ITEM 16 ON THE AGENDA**

**PROPOSAL BY THE BOARD OF DIRECTORS TO AUTHORIZE THE BOARD OF DIRECTORS TO  
DECIDE ON THE ISSUANCE OF SHARES AS WELL AS ON THE ISSUANCE OF SPECIAL RIGHTS  
ENTITLING TO SHARES**

The Board of Directors proposes to the General Meeting that the Board of Directors be authorized to decide on the issuance of shares as well as the issuance of special rights entitling to shares referred to in chapter 10 section 1 of the Finnish Companies Act as follows.

The amount of shares to be issued based on this authorization shall not exceed 6,000,000 shares, which corresponds to approximately 9.5 per cent of all of the shares in the Company.

The Board of Directors decides on all the conditions of the issuance of shares and of special rights entitling to shares. The issuance of shares and of special rights entitling to shares may be carried out in deviation from the shareholders' pre-emptive rights (directed issue). The authorization can also be used for incentive arrangements, however, not more than 700,000 shares in total together with the authorization in item 17.

The authorization is effective until the end of the next Annual General Meeting, however no longer than until 22 September 2017. However, the authorization for incentive arrangements is valid until 22 March 2021. This authorization revokes the authorization for incentive arrangements given by the Annual General Meeting 2015.

Hyvinkää, 3 February 2016

Board of Directors

**KONECRANES PLC  
ANNUAL GENERAL MEETING  
MARCH 23, 2016**

**ANNEX 8**

**ITEM 17 ON THE AGENDA**

**PROPOSAL BY THE BOARD OF DIRECTORS TO AUTHORIZE THE BOARD OF DIRECTORS TO  
DECIDE ON THE TRANSFER OF THE COMPANY'S OWN SHARES**

The Board of Directors proposes to the General Meeting that the Board of Directors be authorized to decide on the transfer of the Company's own shares as follows.

The authorization is limited to a maximum of 6,000,000 shares, which corresponds to approximately 9.5 per cent of all the shares in the Company.

The Board of Directors decides on all the conditions of the transfer of own shares. The transfer of shares may be carried out in deviation from the shareholders' pre-emptive rights (directed issue). The Board of Directors can also use this authorization to grant special rights concerning the Company's own shares, referred to in Chapter 10 of the Companies Act. The authorization can also be used for incentive arrangements, however, not more than 700,000 shares in total together with the authorization in item 16.

This authorization is effective until the next Annual General Meeting of Shareholders, however no longer than until 22 September 2017. However, the authorization for incentive arrangements is valid until 22 March 2021. This authorization revokes the authorization for incentive arrangements given by the Annual General Meeting 2015.

Hyvinkää, 3 February 2016

Board of Directors

**KONECRANES PLC  
ANNUAL GENERAL MEETING  
MARCH 23, 2016**

**ANNEX 9**

**ITEM 18 ON THE AGENDA**

**PROPOSAL BY THE BOARD OF DIRECTORS TO AUTHORIZE THE BOARD OF DIRECTORS TO  
DECIDE ON A DIRECTED SHARE ISSUE WITHOUT PAYMENT FOR AN EMPLOYEE SHARE  
SAVINGS PLAN**

The Board of Directors proposes to the General Meeting that the Board of Directors be authorized to decide on a directed share issue without payment needed for the continuation of the Share Savings Plan that the Annual General Meeting 2012 decided to launch.

The Board of Directors proposes that the General Meeting authorize the Board to decide on the issue of new shares or on the transfer of own shares held by the Company to such participants of the Plan who, according to the terms and conditions of the Plan, are entitled to receive free shares, as well as to decide on the share issue without payment also to the Company itself. The Board of Directors proposes that the proposed authorization includes a right, within the scope of this Plan, to transfer own shares currently held by the Company, which have earlier been limited to other purposes than incentive plans. The number of new shares to be issued or own shares held by the Company to be transferred may in the aggregate amount to a maximum total of 500,000 shares, which corresponds to 0.8 per cent of all of the Company's shares.

The Board of Directors considers that there is an especially weighty financial reason for the directed share issue without payment, both for the Company and in regard to the interests of all shareholders, since the Plan is intended to form part of the incentive and commitment program for the Group personnel.

The Board of Directors is entitled to decide on other matters concerning the share issue. The authorization concerning the share issue is valid until 22 March 2021. This authorization is in addition to the authorizations in items 16 and 17 above. This authorization replaces the authorization for the Share Savings Plan given by the Annual General Meeting 2015.

Hyvinkää, 3 February 2016

Board of Directors