

HAUKAAS MANUFACTURING, SASKATCHEWAN, CANADA

KONECRANES HELPS AN OVERHEAD CRANE “FIT IN”

Haukaas Manufacturing Ltd. has manufactured bale-handling equipment for over 30 years.

CONSTRUCTION BLUES

Imagine being in the final stages of a construction project for your new building. By this time, you have sent out quotes for two overhead cranes with runways that would line up with the unique shape of your roof. Suddenly, you found out the builder has made a mistake, and now the new overhead cranes that needed to be installed would not be able to clear the overhead doors?

That was the situation at Haukaas Manufacturing when they called Konecranes in the fall of 2012. With the busy agricultural season fast approaching, Haukaas Manufacturing urgently needed everything—from the engineering of the overhead crane to the delivery and installation—to run smoothly. Otherwise, they risked losing their production and contractual commitments.

Despite a setback realized late in the design process, Konecranes was able to install the cranes on time—with no lost production or contractual agreements.

WORKING OVERTIME

The challenge would be to get the system installed without giving up either runway room or door clearance. But Konecranes was able to come up with a plan of action. “It took a total of three separate site visits, but we made it work using different connections and end trucks,” said Bryan Weinberger, sales consultant at Konecranes.

The installation went smoothly, and the customer was able to move into their new facility on-time, just as planned. “The customer was extremely grateful for all of the additional effort we put into this project and I was thrilled that we were able to solve this for them,” said Weinberger.



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Konecranes is a world-leading group of Lifting Businesses™ offering lifting equipment and services that improve productivity in a wide variety of industries. The company is listed on NASDAQ OMX Helsinki Ltd (symbol: KCR1V). With over 12,000 employees at more than 600 locations in almost 50 countries we have the resources, technology and determination to deliver on the promise of Lifting Businesses™.

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