

BRANNON STEEL, BRAMPTON, ONTARIO

KONECRANES BRINGS COMPETITOR'S CRANE "UP-TO-SPEED"

Since 1968, Brannon Steel has been an industry leader supplying quality carbon steel parts to manufacturers and custom fabricators throughout Canada and the United States.

SWING AND SWAY

In 2010, Brannon Steel opened a facility near its headquarters in Brampton, Ontario, in a building with 10 overhead cranes that were built by a competitor of Konecranes. Soon after moving in, Brannon Steel discovered the cranes would not suit their steel-making process, as even the cranes' lowest speed setting was too fast to lift 40-foot long sheets of steel without load sway.

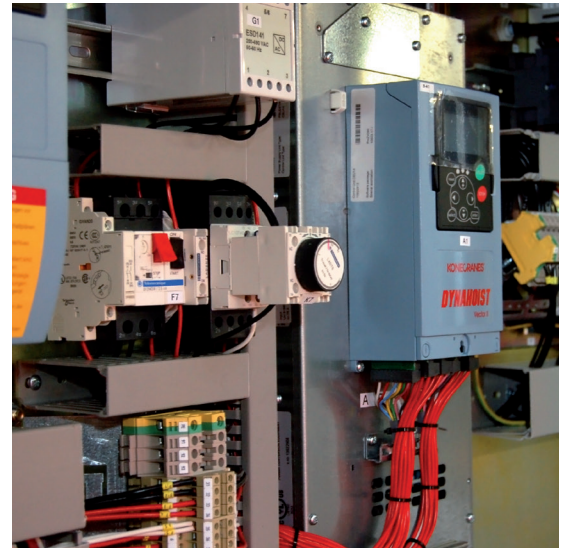
"Now, our cranes work like a dream."

David Lee, special products manager, Brannon Steel

SLOW AND STEADY

As a longtime customer of Konecranes, Brannon Steel reached out to their local Konecranes service branch for guidance. Both parties determined that purchasing new bridge motors and gear reducers would be unnecessarily expensive, as would purchasing a new hoist; so Konecranes suggested installing Variable Frequency Drives to slow down the cranes.

Konecranes has since upgraded six of their 10 hoists and installed a new radio control system. The facility has started replacing the competitor's cranes with Konecranes CXT hoists, equipped with TRUCONNECT® Remote Monitoring Services.



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Konecranes is a world-leading group of Lifting Businesses™ offering lifting equipment and services that improve productivity in a wide variety of industries. The company is listed on NASDAQ OMX Helsinki Ltd (symbol: KCR1V). With over 12,000 employees at more than 600 locations in almost 50 countries we have the resources, technology and determination to deliver on the promise of Lifting Businesses™.

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